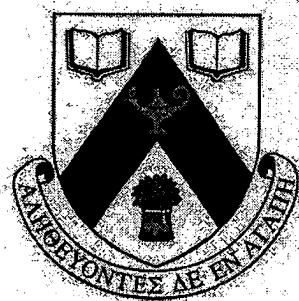


BRANDON UNIVERSITY

ANNUAL FINANCIAL REPORT

For the year ended March 31, 2010



**BRANDON
UNIVERSITY**

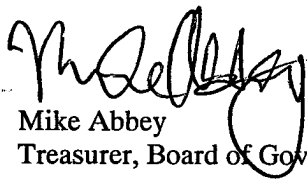
Founded 1899

BRANDON UNIVERSITY

Responsibility for Financial Statements

The Office of the Vice-President (Administration & Finance) of Brandon University is responsible for the preparation and presentation of the financial statements and accompanying notes. The financial statements are prepared in conformity with the accounting policies noted in the financial statements, and are reviewed and approved by the Board of Governors. The statements are examined by the Provincial Auditor of the Province of Manitoba, whose opinion is included herein.

To fulfil its responsibility, the University maintains internal control systems to provide reasonable assurance that relevant and reliable financial information is produced.



Mike Abbey
Treasurer, Board of Governors



Scott J. B. Lamont, FCGA, MBA
Vice-President (Administration & Finance)

June 4, 2010



OFFICE OF THE
AUDITOR GENERAL
MANITOBA

AUDITOR'S REPORT

To the Lieutenant Governor in Council
To the Legislative Assembly of Manitoba
To the Board of Governors of Brandon University

We have audited the statement of financial position of Brandon University as at March 31, 2010, and the statements of operations, changes in net assets and cash flow for the year then ended. These financial statements are the responsibility of the University's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion, these financial statements present fairly, in all material respects, the financial position of the University as at March 31, 2010, and the results of its operations and its cash flow for the year then ended in accordance with Canadian generally accepted accounting principles.

Winnipeg, Manitoba
June 4, 2010

Carol Bellringer, FCA, MBA
Auditor General

Brandon University

Statement of Financial Position as at March 31, 2010

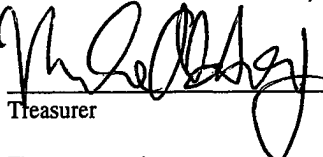
ASSETS

	2010	2009
Current Assets		
Cash and short term investments (note 3)	\$ 8,975,314	\$ 13,142,217
Accounts receivable	1,252,277	1,749,472
Inventory (note 8)	441,442	423,438
Prepaid expenses	<u>234,907</u>	<u>244,510</u>
	<u>10,903,940</u>	<u>15,559,637</u>
Capital Assets and Collections (notes 2F and 9)	<u>44,106,078</u>	<u>42,058,128</u>
	<u>\$ 55,010,018</u>	<u>\$ 57,617,765</u>

LIABILITIES & NET ASSETS

	2010	2009
Current Liabilities		
Accounts payable and accrued liabilities	\$ 3,558,159	\$ 3,196,789
Deferred income	261,682	215,044
Deferred contributions (note 10)	2,802,805	2,872,174
Current portion of long term debt (note 12)	<u>125,852</u>	<u>118,181</u>
	<u>6,748,498</u>	<u>6,402,188</u>
Long Term Liability		
Unfunded employee future benefits (note 16)	1,230,000	1,002,000
Unfunded pension liability (note 11)	3,318,000	
Mortgages payable (note 12)	<u>1,071,089</u>	<u>1,196,941</u>
	<u>5,619,089</u>	<u>2,198,941</u>
Deferred Capital Contributions (note 10)	<u>233,708</u>	<u>4,384,488</u>
Unamortized Deferred Capital Contributions (note 10)	<u>33,268,518</u>	<u>31,562,664</u>
Net Assets		
Unrestricted net assets	(1,454,356)	3,064,778
Internally restricted net assets (note 7)	953,942	824,363
Investment in capital assets and collections	<u>9,640,619</u>	<u>9,180,343</u>
	<u>9,140,205</u>	<u>13,069,484</u>
	<u>\$ 55,010,018</u>	<u>\$ 57,617,765</u>

Approved by the Brandon University
Board of Governors on June 24, 2010


Treasurer


Vice-President (Administration & Finance)

The accompanying notes are an integral part of these financial statements.

Brandon University

Statement of Changes in Net Assets for the year ended March 31, 2010

	Unrestricted Net Assets	Internally Restricted Net Assets	Investment in Capital Assets and Collections	Total 2010	Total 2009
Balance, beginning of year	\$ 3,064,778	\$ 824,363	\$ 9,180,343	\$ 13,069,484	\$ 11,213,397
Excess/(deficiency) of revenues over expenses	(3,934,084)			(3,934,084)	1,853,152
Direct increases to net assets					
Donations of capital assets			4,805	4,805	2,935
Transfers					
Internally funded					
Capital asset additions	(1,408,529)		1,408,529		
Capital asset disposals (net)	23,854		(23,854)		
Amortization	1,047,385		(1,047,385)		
Repayment of long term debt	(118,181)		118,181		
Allocation to internally restricted net assets	(144,169)	144,169			
Internally restricted net asset purchases	<u>14,590</u>	<u>(14,590)</u>			
Balance, end of year	\$ <u>(1,454,356)</u>	\$ <u>953,942</u>	\$ <u>9,640,619</u>	\$ <u>9,140,205</u>	\$ <u>13,069,484</u>

The accompanying notes are an integral part of these financial statements.

Brandon University

Statement of Operations for the Year Ended March 31, 2010

	2010	2009
Revenues		
Tuition fees and other student fees	\$ 8,459,624	\$ 8,997,478
Grants		
Council on Post-Secondary Education	33,996,877	32,152,858
Province of Manitoba	391,397	446,354
Government of Canada	1,910,578	1,804,324
Sales of goods and services	7,140,192	6,978,244
Brandon University Foundation	1,630,806	1,961,971
Amortization of deferred capital contributions	1,929,990	2,067,960
Gain on disposal of capital assets		94,915
Interest income	186,832	259,352
Miscellaneous	<u>906,594</u>	<u>770,379</u>
	<u>56,552,890</u>	<u>55,533,835</u>
Expenses		
Salaries - academic	19,968,971	18,714,007
Salaries - support	13,418,357	12,749,806
Benefits	9,204,481	5,241,585
Travel	1,688,107	1,831,216
Supplies and consumable expenses	7,239,207	6,299,857
Major renovations	1,459,015	1,258,494
Property taxes	151,369	143,911
Utilities	1,064,903	1,080,962
Cost of goods sold	2,036,206	1,965,131
Scholarships and bursaries	1,164,289	1,155,250
Interest on long term debt	98,407	105,585
Amortization expense	2,977,375	3,080,203
Loss on disposal of capital assets	<u>16,287</u>	<u>54,676</u>
	<u>60,486,974</u>	<u>53,680,683</u>
Excess/(deficiency) of revenues over expenses	\$ <u>(3,934,084)</u>	\$ <u>1,853,152</u>

The accompanying notes are an integral part of these financial statements.

Brandon University

Statement of Cash Flow for the Year Ended March 31, 2010

	2010	2009
Cash Provided By (Used In) Operating Activities		
Excess/(deficiency) of revenues over expense before interest	\$ (4,022,509)	\$ 1,699,385
Interest received	186,832	259,352
Interest paid	<u>(98,407)</u>	<u>(105,585)</u>
Excess/(deficiency) of revenues over expense	(3,934,084)	1,853,152
Items not affecting cash flow		
Amortization of deferred capital contributions	(1,929,990)	(2,067,960)
Amortization of capital assets	2,977,375	3,080,203
(Loss)/gain on disposal of capital assets	(16,287)	40,247
Increase/(decrease) in non-cash operating working capital	<u>4,373,433</u>	<u>1,789,315</u>
	<u>1,470,447</u>	<u>4,694,957</u>
Cash Provided By (Used In) Investing Activities		
Capital asset additions	(5,049,178)	(2,092,410)
(Purchase)/sale of short term investments	7,413,733	(7,169,774)
Proceeds on disposal of capital assets	<u>40,140</u>	<u>26,308</u>
	<u>2,404,695</u>	<u>(9,235,876)</u>
Cash Provided By (Used In) Financing Activities		
Long term debt repayments	(118,181)	(111,002)
Capital contributions	<u>(510,131)</u>	<u>5,030,110</u>
	<u>(628,312)</u>	<u>4,919,108</u>
Increase in cash and cash equivalents	3,246,830	378,189
Cash and cash equivalents, beginning of year	<u>4,056,026</u>	<u>3,677,837</u>
Cash and cash equivalents, end of year	<u>\$ 7,302,856</u>	<u>\$ 4,056,026</u>
Cash and Cash Equivalents		
Cash	\$ 5,375,255	\$ 3,069,327
Cash equivalents	<u>1,927,601</u>	<u>986,699</u>
	<u>\$ 7,302,856</u>	<u>\$ 4,056,026</u>

The accompanying notes are an integral part of these financial statements.

Brandon University

Notes to the Financial Statements for the year ended March 31, 2010

1. Authority and Purpose

Brandon University operates under the authority of the Brandon University Act of the Province of Manitoba. Brandon University offers undergraduate programs in arts, science, education, music, and health studies; and offers graduate programs in education, music and rural development. The University is a registered charity and is exempt from the payment of income taxes.

2. Summary of Significant Accounting Policies and Reporting Practices

A. General

These financial statements have been prepared in accordance with Canadian generally accepted accounting principles for not-for-profit organizations.

B. Revenue Recognition

Operating grants are recognized as revenue in the period received. Revenues received for the provision of goods and services are recognized in the period in which the goods are provided or the services rendered or substantially rendered and collection is reasonably assured.

The University accounts for contributions using the deferral method. Deferred contributions are externally restricted non-capital contributions which are deferred and are recognized as revenue in the period in which the related expenses are incurred. Externally restricted amounts can only be used for the purposes designated by external parties.

Externally restricted contributions for the acquisition of capital assets having limited lives are recorded as deferred capital contributions in the period in which they are received and, when expended, are transferred to unamortized deferred capital contributions. Unamortized deferred capital contributions are recognized as earned revenue in the periods in which the related amortization expense of the funded capital asset is recorded.

C. Capital Grants

The University entered into promissory notes with the Provincial Government, for the the construction of a capital asset and for deferred maintenance projects. These will be repaid from future funding provided by the Provincial Government through the Council on Post Secondary Education (COPSE) and are, in substance, capital grants. These grants, under the deferral method of accounting, are reflected as deferred capital contributions and unamortized deferred capital contributions in the statement of financial position. The interest expense and related funding from COPSE, over the terms of the promissory notes, to offset the principal payments and interest expense, are both excluded from the statement of operations.

D. Short Term Investments

Short term investments are recorded at fair value and are unspent operating, capital and restricted funds that are invested to generate income used to fund general operations of the University. Short term investments are classified as held for trading. These investments are acquired principally for the purpose of selling in the near term and are part of a portfolio of identified instruments that are managed together and for which there is evidence of a recent pattern of short-term profit taking. The valuation of publicly traded investments is based on quoted market bid prices at the close of business as of March 31, 2010.

Brandon University

Notes to the Financial Statements for the year ended March 31, 2010

E. Brandon University Foundation

Funds transferred from the Brandon University Foundation to the University are recorded as revenue in the period they were received by the University.

The accounts of the Brandon University Foundation do not form part of the financial statements of the University. The financial statements of the Foundation are audited on an annual basis.

F. Capital Assets and Collections

Capital assets purchased by the University are recorded at cost. Donated assets are recorded at the fair market value on the date received. On the disposition of a capital asset, both the cost and any accumulated amortization are removed from the accounts.

Capital assets are amortized on a straight line basis over the estimated useful lives of the assets. Amortization rates are as follows:

Buildings	50 years
Furniture & equipment	10 years
Computer equipment	5 years
Vehicles	5 years
Library collections	10 years

The capital assets include collections of works of art, gemstones and rare books which have been donated to the University. These collections are not amortized.

G. Inventories

Inventories are measured at the lower of cost and net realizable value. When circumstances which previously caused an inventory to be written down below cost no longer exists, the amount of the write-down will be reversed.

H. Pension Plan

The University contributes to the Brandon University Retirement Plan which is a trustee-administered pension plan for University employees. The pension expense is determined actuarially using the projected unit credit actuarial cost method and management's best estimates of investment performance, salary escalation, retirement ages of employees and member mortality. Actuarial gains and losses are amortized on a straight line basis over the expected average remaining service life of active employees (EARSL).

The accounts of the Brandon University Retirement Plan do not form part of the financial statements of the University. The Auditor General audits the financial statements of the Plan.

I. Employee Future Benefits

The University provides severance and retiring allowance benefits based on length of service and final earnings, payable on retirement. Accounting standards require the recognition of a liability and an expense for such employee future benefits in the period in which the employee renders service in return for the benefits. The recognition date for rendered service begins on the hiring date or the date when credited service begins, and runs until the date when full eligibility is attained. The cost of these future benefits earned by employees is determined by an actuary using the projected benefit method pro rated on

Brandon University

Notes to the Financial Statements for the year ended March 31, 2010

service and management's best estimates for the discount rate for liabilities, the rate of salary escalation and the retirement ages of employees. The discount rate used to determine the accrued benefit obligation was determined by reference to market interest rates at the measurement date on high-quality debt instruments with cash flows that match the timing and amount of expected benefit payments. There are no assets supporting the plan benefits.

The transitional obligation arising from the adoption of the accounting standard was fully recognized as at the adoption date of April 1, 2000. Subsequent actuarial gains or losses are fully recognized in the year immediately following the year in which they arise.

J. Use of Estimates

The preparation of the financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Significant areas requiring the use of management estimates relate to the allowance for doubtful accounts, determination of useful lives of capital assets for amortization and of the liabilities for pension and severance and retiring allowances. Actual results could differ from these estimates.

K. Financial Instruments

The financial instruments of the University consist of cash and short term investments, accounts receivable, accounts payable and accrued liabilities and long-term debt.

Initially, all financial assets and liabilities must be recorded on the Statement of Financial Position at fair value. Subsequent measurement is determined by the classification of each financial asset and liability. Under this standard, all financial instruments are classified as one of: held-for-trading; loans and receivables; held-to-maturity; available-for-sale or other liabilities. Financial assets and liabilities held-for-trading are measured at fair value with gains and losses recognized in net earnings. Financial instruments classified as held-to-maturity, loans and receivables and other liabilities are measured at amortized cost. Available-for-sale financial instruments are measured at fair value, with unrealized gains and losses recognized directly in unrestricted net assets.

The University has classified its cash and short term investments as held-for-trading which is measured at fair market value, receivables as loans and receivables which are measured at amortized cost and its accounts payable and accrued liabilities and mortgages payable as other liabilities, which are measured at amortized cost.

3. Cash and Short Term Investments

Cash and short term investments are summarized as follows:

	2010	2009
Cash	\$ 5,375,255	\$ 3,069,327
Short term investments	<u>3,600,059</u>	<u>10,072,890</u>
	<u>\$ 8,975,314</u>	<u>\$ 13,142,217</u>

The fair market value of the short term investments is \$ 3,600,059 (2009 - \$10,072,890).

Brandon University

Notes to the Financial Statements for the year ended March 31, 2010

4. Financial Instruments

Fair Value

The fair value of cash and short term investments, accounts receivable, accounts payable and accrued liabilities approximates their carrying values due to their short term nature. The determination of the fair value of mortgages payable is not practical due to their underlying terms and conditions.

Financial Risk Management

Financial instruments are exposed to risk through the normal course of operations. These risks are managed through the University's collection procedures, investment guidelines and other internal policies, guidelines and procedures.

i) Market Risk

Market risk consists of interest rate risk, foreign exchange risk and other price risk:

Interest rate risk is the risk that fair value or future cash flows of a financial instrument will fluctuate due to changes in market interest rates.

Foreign exchange risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates.

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices, other than those arising from interest rate risk or currency risk.

ii) Liquidity Risk

Liquidity risk is the risk that the University will encounter difficulty in having available sufficient funds to meet its commitments.

The cash flow of operating funds is prepared on a just in time basis. The short term funds of the University are invested so that maturity dates coincide with cash requirements. As well the University has access to a short-term line of credit with CIBC that is designed to ensure sufficient funds are available as required.

iii) Credit Risk

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk as at March 31 was:

	Carrying Amount	
	2010	2009
Financial assets held for trading:		
Cash and short term investments	\$ 8,975,314	\$ 13,142,217
Loans and receivables:		
Accounts receivable	<u>1,252,277</u>	<u>1,749,472</u>
Totals	<u>\$ 10,227,591</u>	<u>\$ 14,891,689</u>

The investments of the University are purchases made with excess cash intended to be for short periods of time. Short term investments are held in high quality instruments with a guaranteed credit rating of R1 or backed by an extremely strong borrower.

Brandon University

Notes to the Financial Statements for the year ended March 31, 2010

The credit risk from accounts receivable is relatively low as the majority of receivables are from students and the balance from government agencies. Credit risk from student receivables is managed through registration cancellations and by maintaining standard collection procedures.

There have been no substantive changes in the University's exposure to financial instrument risks, its objectives, policies and processes for managing those risks or the methods used to measure them from previous periods unless otherwise stated in this note.

5. Capital Management

The capital of Brandon University is comprised of its deferred contributions, unamortized deferred capital contributions and net assets.

The long term objective of the University is to manage the capital in such a way as to protect the value of the investments.

Restricted contributions for non-capital and capital purposes are received with externally imposed stipulations. The University has complied with the externally imposed stipulations of any capital grants or donations received and to those placed on deferred contributions.

	2010	2009
Total Liabilities	\$ 9,564,782	\$ 5,728,955
Total Net Assets & Deferred Contributions	\$ 45,445,236	\$ 51,888,810
Debt to capital ratio	21.05 %	11.04 %

There have been no significant changes to the University's capital management objectives, policies and processes in the year nor had there been any changes in what the University considers to be its capital.

6. Brandon University Foundation

The Brandon University Foundation operates under the authority of the Brandon University Foundation Act. The Foundation is dedicated to promoting the advancement of higher education at Brandon University and improving the quality of its facilities and activities by raising funds for future operation and capital expenditures, research and student awards.

Brandon University Foundation is not a controlled entity of Brandon University however, in the event of the dissolution of the Foundation, after the payment of all debts and liabilities, any remaining rights, property and assets of the Foundation shall be transferred or assigned to Brandon University as long as it is at that time a charitable, non-profit corporation.

Brandon University

Notes to the Financial Statements for the year ended March 31, 2010

The Foundation follows the deferral method of accounting for contributions. The investments of the Foundation are recorded at fair market value. The financial position of the Foundation as at December 31 is summarized as follows:

Statement of Financial Position

	2009	2008
Assets	<u>\$ 40,235,409</u>	<u>\$ 34,304,979</u>
Liabilities	<u>\$ 559,074</u>	<u>\$ 698,040</u>
Deferred contributions	<u>8,036,368</u>	<u>8,122,566</u>
Net Assets		
Unrestricted and internally restricted net assets	3,176,679	(511,849)
Endowment funds	<u>28,463,288</u>	<u>25,996,222</u>
	<u>31,639,967</u>	<u>25,484,373</u>
Total Liabilities and Net Assets	<u>\$ 40,235,409</u>	<u>\$ 34,304,979</u>

Statement of Operations

	2009	2008
Revenue		
Realized income/(loss)	\$ 1,281,407	\$ (3,550,204)
Unrealized income/(loss)	<u>3,672,563</u>	<u>(3,616,285)</u>
Net investment income/(loss)	4,953,970	(7,166,489)
Donations	384,332	5,183,577
Other contributions	<u>148,827</u>	<u>215,845</u>
	<u>5,487,129</u>	<u>(1,767,067)</u>
Expense		
Grants to Brandon University	1,022,920	1,016,721
Scholarships and bursaries	758,913	828,343
Campaign expenses	11,393	9,574
Other expenses	<u>31,512</u>	<u>33,090</u>
	<u>1,824,738</u>	<u>1,887,728</u>
Net income/(loss) for the year	<u>\$ 3,662,391</u>	<u>\$(3,654,795)</u>

The net result of the transactions from January 1, 2010 to March 31, 2010 was a gain of \$386,884 (2009 - \$1,796,796 loss) and an unrealized investment gain of \$649,289 (2009 - \$1,591,031 loss).

The value of outstanding pledges to the Foundation as at March 31, 2010 is \$866,960 (2009 - \$860,544). These will be recorded as revenue in the Foundation when received.

Brandon University

Notes to the Financial Statements for the year ended March 31, 2010

7. Internally Restricted Net Assets

Internally restricted net assets represent amounts set aside by the University for the following specific purposes:

	Opening Balance	Current Provision	Purchases	2010 Closing Balance
Ancillary Services	\$ 660,860	\$ 64,655	\$ (8,572)	\$ 716,943
Mail/Print services	(16,439)	5,000		(11,439)
Presidential robes	5,976	42	(6,018)	
Telephone replacement	149,677	69,472		219,149
Vehicle replacement	<u>24,289</u>	<u>5,000</u>	<u> </u>	<u>29,289</u>
	<u>\$ 824,363</u>	<u>\$ 144,169</u>	<u>\$ (14,590)</u>	<u>\$ 953,942</u>

8. Inventories

Inventories are measured at the lower of cost and net realizable value. The year end carrying values and the amounts recognized as expense during the year were as follows:

	2010 Cost of Sales	2009 Cost of Sales	2010 Carrying Values	2009 Carrying Values
Bookstore	\$ 1,337,840	\$ 1,361,444	\$ 354,679	\$ 357,116
Food Services	689,635	655,874	51,375	40,207
Print Shop	<u>36,272</u>	<u>52,127</u>	<u>35,388</u>	<u>26,115</u>
	<u>\$ 2,063,747</u>	<u>\$ 2,069,445</u>	<u>\$ 441,442</u>	<u>\$ 423,438</u>

9. Capital Assets and Collections

	2010 Accumulated Cost Amortization	2010 Net Book Value	2010 Cost	2010 Accumulated Amortization	2009 Net Book Value
Land	\$ 498,680	\$ 498,680	\$ 498,680	\$	\$ 498,680
Buildings	67,770,809 (35,016,895)	32,753,914	64,358,695	(33,692,752)	30,665,943
Furniture & equipment	20,492,138 (13,427,932)	7,064,206	19,407,141	(12,352,610)	7,054,531
Library collections	9,578,434 (6,989,608)	2,588,826	9,157,221	(6,513,894)	2,643,327
Collections	<u>1,200,452</u>	<u>1,200,452</u>	<u>1,195,647</u>	<u> </u>	<u>1,195,647</u>
	<u>\$ 99,540,513</u>	<u>\$ 44,106,078</u>	<u>\$ 94,617,384</u>	<u>\$ (52,559,256)</u>	<u>\$ 42,058,128</u>

Capital asset additions during the year included donations in kind in the amount of \$4,805 (2009- \$2,935).

Brandon University

Notes to the Financial Statements for the year ended March 31, 2010

10. Deferred Contributions and Unamortized Deferred Capital Contributions

Deferred contributions and deferred capital contributions represent contributions received for special purposes and unspent funds for restricted purposes. Unamortized deferred capital contributions represent the funded portion of capital assets which will be recognized as revenue in future periods and matched against the applicable amortization charged in that period. Changes in the deferred contributions, deferred capital contributions and unamortized deferred capital contributions balances are as follows:

	2010 Deferred Contributions	2010 Unamortized Deferred Capital Contributions	2009 Deferred Contributions	2009 Unamortized Deferred Capital Contributions
Balance, beginning of year	\$ 7,256,662	\$ 31,562,664	\$ 3,226,643	\$ 32,987,937
Contributions received	7,974,383		11,468,862	
Transfers to revenue				
Tuition, grants and contributions	(8,558,688)		(6,796,156)	
Amortization of assets acquired from capital assets		(1,929,990)		(2,067,960)
Transferred to acquire capital assets	<u>(3,635,844)</u>	<u>3,635,844</u>	<u>(642,687)</u>	<u>642,687</u>
Balance, end of year	<u>\$ 3,036,513</u>	<u>\$ 33,268,518</u>	<u>\$ 7,256,662</u>	<u>\$ 31,562,664</u>
Balance consists of:				
Research	\$ 1,892,442		\$ 2,163,827	
Special programs	<u>910,363</u>		<u>708,347</u>	
Deferred contributions	2,802,805		2,872,174	
Deferred capital contributions	<u>233,708</u>		<u>4,384,488</u>	
	<u>\$ 3,036,513</u>		<u>\$ 7,256,662</u>	

11. Pension Plan

The Brandon University Retirement Plan is a final average contributory defined benefit pension plan established April 1, 1974 for the benefit of the employees of Brandon University. The assets of the Plan are held in trust in the name of ten Trustees - eight elected by and from the Plan membership and two appointed by the Board of Governors. The Trustees oversee the administration of the Plan and set forth the investment guidelines. Their obligations and responsibilities are defined in a trust agreement with Brandon University. An asset manager invests the Plan assets according to the terms of an agreement with the trustees and as required by law. The Plan is registered with the Pension Commission of Manitoba and meets the requirements of the Pension Benefits Act of Manitoba and the Income Tax Act (Canada). Unless otherwise stated, all Brandon University employees are eligible to become members of the Plan on their date of employment. Full-time and certain part-time employees are required to join the Plan. Membership is optional for other part-time and certain specified employees. The Plan receives its funds from the contributions of members, the required and special contributions of Brandon University and the income from investments.

Brandon University

Notes to the Financial Statements for the year ended March 31, 2010

An actuarial valuation of the plan was conducted by Eckler Ltd., a firm of consulting actuaries, as at December 31, 2007. The results of this valuation have been extrapolated by them to December 31, 2010. The next actuarial valuation is required as at December 31, 2010 and will be completed in 2011.

The defined benefit obligation has been calculated pursuant to CICA Handbook section 3461, using the projected unit credit actuarial method and assumptions developed using management's best estimates of investment performance, salary escalation, retirement ages of employees and member mortality.

The University uses a December 31, measurement date for reporting plan assets and obligations.

The actuarial present value of benefits and the fair value of plan assets, as of December 31, were as follows:

	(in thousands of dollars)	
	December 31 2009	December 31 2008
Accrued Benefit Obligation		
Actuarial present value of accrued pension benefits, beginning of year	\$ 107,641	\$ 96,125
Interest accrued on benefits	6,160	5,508
Benefits accrued	4,604	3,962
Benefits paid	(5,608)	(4,614)
Actuarial gain		846
Plan amendments	<u> </u>	<u>5,814</u>
Actuarial present value of accrued pension benefits, end of year	<u>\$ 112,797</u>	<u>\$ 107,641</u>

	(in thousands of dollars)	
	December 31 2009	December 31 2008
Plan Assets		
Fair value, beginning of year	\$ 85,776	\$ 103,956
Actual return on plan assets (net of expenses)	13,828	(17,528)
Employer contributions	2,713	2,139
Employee contributions	1,792	1,588
Transfers from other plans	221	235
Benefits paid	<u>(5,608)</u>	<u>(4,614)</u>
Fair value, end of year	<u>\$ 98,722</u>	<u>\$ 85,776</u>

	(in thousands of dollars)	
	December 31 2009	December 31 2008
Reconciliation		
Accrued benefit obligation	\$ (112,797)	\$ (107,641)
Plan assets	<u>98,722</u>	<u>85,776</u>
Plan deficit	(14,075)	(21,865)
Unamortized plan amendments	5,233	5,814
Unamortized net actuarial losses	<u>5,524</u>	<u>16,051</u>
Pension liability	<u>\$ (3,318)</u>	<u>\$ -</u>

Brandon University

Notes to the Financial Statements for the year ended March 31, 2010

	(in thousands of dollars)	
	December 31 2009	December 31 2008
Pension Liability		
Pension liability, beginning of year	\$ -	\$ -
Employer contributions	2,713	(2,139)
Net benefit plan expense	<u>(6,031)</u>	<u>2,139</u>
Pension liability, end of year	<u>\$ (3,318)</u>	<u>\$ -</u>

	(in thousands of dollars)	
	December 31 2009	December 31 2008
Current service cost, net of employee contributions	\$ 2,592	\$ 2,139
Interest accrued on benefits	6,160	5,508
Expected return on plan assets	(4,907)	(5,959)
Amortization of actuarial loss	1,605	451
Amortization of plan amendments	<u>581</u>	<u> </u>
Net benefit plan expense	<u>\$ 6,031</u>	<u>\$ 2,139</u>

Significant Long Term Actuarial Assumptions

Discount rate	5.75 %	5.75 %
Expected rate of return on assets	5.75 %	5.75 %
Rate of general salary increase	4.0 %	4.0 %

The unamortized net actuarial losses will be amortized over the expected average remaining service life which is 10 years.

Solvency Deficiency Exemption

The Brandon University Retirement Plan is subject to the Manitoba Pension Benefits Act and Regulations. The University Pension Plans Exemption Regulation 141/2007 allows the University to make an election to be exempt from solvency and transfer deficiency payments. "2(1) an employer in relation to a university plan may, by filing an election with the plan administrator, elect to be exempt from the solvency and transfer deficiency provisions." On January 19, 2009 the University filed such an election.

Funding of Going-Concern Deficiencies

With the exemption, the Plan will continue to be subject to the going-concern funding provisions of the Act. The University will be required to fund the matching contributions, as well as the actuarial cost of the defined benefits in excess of the matching costs, if applicable, and any funding deficits will have to be funded over a maximum of 15 years. The next going-concern valuation will be performed as at December 31, 2010 and will be completed in 2011.

Brandon University

Notes to the Financial Statements for the year ended March 31, 2010

12. Long Term Liabilities

	2010	2009
<u>Mortgages Payable</u>		
Darrach Hall & Flora Cowan Hall Canada Mortgage and Housing Corporation 5 1/8% mortgage, \$41,608 combined principal and interest payable semi-annually July 1 and January 1 to 2012.	\$ 192,964	\$ 263,565
McMaster Hall Canada Mortgage and Housing Corporation 8 1/4% mortgage, \$66,686 combined principal and interest payable semi-annually April 1 and October 1 to 2021.	<u>1,003,977</u>	<u>1,051,557</u>
	1,196,941	1,315,122
Current portion of long term debt	<u>125,852</u>	<u>118,181</u>
	<u>\$ 1,071,089</u>	<u>\$ 1,196,941</u>
Interest expense	<u>\$ 98,407</u>	<u>\$ 105,585</u>

Principal payments in the next five years are as follows:

2011	\$ 125,852
2012	\$ 134,050
2013	\$ 101,217
2014	\$ 65,745
2015	\$ 71,281

13. Brandon Centennial Auditorium Corporation Inc.

Under an arrangement between the University, the Province of Manitoba and the City of Brandon, the University built an Auditorium on its property for the benefit of the citizens of Western Manitoba. The expenditures for the building and furnishings were financed from contributions by the Governments of Canada and Manitoba, the City of Brandon and citizens through fundraising campaigns.

The Auditorium has been leased to the Brandon Centennial Auditorium Corporation Inc. for a nominal consideration of \$1 under a 99 year lease which expires 2064 A.D. The University is reimbursed for services supplied to the auditorium as required by the agreement.

14. Knowles-Douglas Student Union Centre

The Knowles-Douglas Student Union Centre has been leased to the Knowles- Douglas Student Union Centre Inc. for the nominal consideration of \$1 per year under a 50 year lease which expires 2035 A.D. The University supplies certain services to the Centre as required by the lease.

Brandon University

Notes to the Financial Statements for the year ended March 31, 2010

15. Contractual Obligations

An agreement between the University and the Brandon University Students' Union Inc. provides for the equal sharing of profits of the University's bookstore operations. The Students' Union share of profits amounted to \$26,613 for the year ended March 31, 2010 (2009 - \$25,349).

16. Employee Future Benefits

Brandon University provides certain severance and retiring allowance benefits payable upon retirement. An actuarial valuation, using the accrued benefit method, to determine the value of severance pay and retiring allowance benefits is carried out every four years. The most recent actuarial valuation was as at March 31, 2009 with the next valuation due at at March 31, 2013.

The accrued benefit liability for employee future benefits is reported in the University's Statement of Financial Position under accounts payable and accrued liabilities.

Information about the University's employee future benefits is as follows:

	2010	2009
Accrued benefit liability	\$ 1,078,000	\$ 1,016,000
Accrued benefit obligation	<u>1,230,000</u>	<u>1,002,000</u>
Unamortized actuarial (gain)/loss	\$ <u>(152,000)</u>	\$ <u>14,000</u>
Net benefit cost	\$ 100,000	\$ 151,000
Employer's contributions	38,000	28,000
Benefits paid	38,000	28,000

The significant actuarial assumptions adopted in measuring the University's accrued benefit liability and benefit costs are as follows:

	2010	2009
Discount rate (accrued benefit obligation)	5.5%	7.0%
Rate of compensation increase (weighted average)	5.3%	5.3%

17. Disclosure and Presentation of Financial Instruments

The University continues to apply Section 3861 Financial Instruments - Disclosure and Presentation in place of Sections 3862 and 3863.

18. Comparative Figures

Comparative figures for the year ended March 31, 2009 have been reclassified where necessary to conform with the presentation adopted for the year ended March 31, 2010.

Brandon University

Additional Financial Information for the year ended March 31, 2010

The foregoing consolidated financial statements and accompanying notes to the financial statements have been audited by the Auditor General for Manitoba and are the subject of the audit report dated June 4, 2010

The following schedules 1 through 7 have been prepared to provide additional information and are not covered in the Auditor's report. The information in schedule 6 is used for the program costing calculations.

Brandon University

Detailed Schedule of Operations - Unrestricted for the Year Ended March 31, 2010

	General Operating	Ancillary Services	Total 2010	Total 2009
REVENUES				
Tuition and other student fees	\$ 7,324,196	\$	\$ 7,324,196	\$ 8,173,538
Grants - Council on Post-Secondary Education	31,039,033	216,600	31,255,633	29,329,100
Sales of goods and services		5,443,090	5,443,090	5,302,553
Brandon University Foundation	1,630,806		1,630,806	1,961,971
Amortization of deferred capital contributions	1,929,990		1,929,990	2,067,960
External cost recoveries	1,697,102		1,697,102	1,675,691
Gain on disposal of capital assets				94,915
Interest income	186,832		186,832	259,352
Miscellaneous	<u>253,942</u>	<u> </u>	<u>253,942</u>	<u>184,067</u>
	<u>44,061,901</u>	<u>5,659,690</u>	<u>49,721,591</u>	<u>49,049,147</u>
EXPENSES				
Salaries - academic	18,282,666		18,282,666	17,126,993
Salaries - support	10,211,226	1,071,765	11,282,991	10,737,783
Benefits	8,440,174	191,495	8,631,669	4,764,541
Travel	1,187,483		1,187,483	1,291,079
Supplies and consumable expenses	4,121,281	1,185,116	5,306,397	4,744,966
Major renovations	1,184,798	270,835	1,455,633	944,915
Property taxes	151,369		151,369	143,911
Utilities	734,767	330,136	1,064,903	1,080,962
Cost of goods sold		2,036,206	2,036,206	1,965,131
Scholarships and bursaries	1,164,289		1,164,289	1,155,250
Interest on long term liabilities		98,407	98,407	105,585
Amortization	2,977,375		2,977,375	3,080,203
Loss on disposal of capital assets	<u>16,287</u>	<u> </u>	<u>16,287</u>	<u>54,676</u>
	<u>48,471,715</u>	<u>5,183,960</u>	<u>53,655,675</u>	<u>47,195,995</u>
Excess/(deficiency) of revenues over expenses	<u>\$ (4,409,814)</u>	<u>\$ 475,730</u>	<u>\$ (3,934,084)</u>	<u>\$ 1,853,152</u>

Brandon University

Detailed Schedule of Operations - Restricted
for the Year Ended March 31, 2010

	Research & Special Projects	Special Programs	Restricted Capital	Total 2010	Total 2009	Deferred Contributions		Transfer To Statement of Operations	
						2010	2009	2010	2009
Revenues									
Tuition fees	\$	\$ 1,135,428	\$	\$ 1,135,428	\$ 823,940	\$	\$	\$ 1,135,428	\$ 823,940
Grants									
COPSE	1,233,000	1,839,900		3,072,900	3,110,400	(331,656)	(286,642)	2,741,244	2,823,758
Province of Manitoba	394,981		1,181,250	1,576,231	5,110,189	(1,184,834)	(4,663,835)	391,397	446,354
Government of Canada	1,705,609			1,705,609	1,915,868	204,969	(111,544)	1,910,578	1,804,324
Miscellaneous	484,215			484,215	508,465	168,437	77,847	652,652	586,312
	<u>3,817,805</u>	<u>2,975,328</u>	<u>1,181,250</u>	<u>7,974,383</u>	<u>11,468,862</u>	<u>(1,143,084)</u>	<u>(4,984,174)</u>	<u>6,831,299</u>	<u>6,484,688</u>
Expenses									
Salaries - academic		1,686,305		1,686,305	1,587,014			1,686,305	1,587,014
Salaries - support	1,882,220	253,146		2,135,366	2,012,023			2,135,366	2,012,023
Benefits	253,020	319,792		572,812	477,044			572,812	477,044
Travel	275,201	225,423		500,624	540,137			500,624	540,137
Supplies and other expenses	1,652,158	280,652		1,932,810	1,554,891			1,932,810	1,554,891
Major renovations	3,382			3,382	313,579			3,382	313,579
	<u>4,065,981</u>	<u>2,765,318</u>		<u>6,831,299</u>	<u>6,484,688</u>			<u>6,831,299</u>	<u>6,484,688</u>
Excess/(deficiency) of revenues over expenses	\$ <u>(248,176)</u>	\$ <u>210,010</u>	\$ <u>1,181,250</u>	\$ <u>1,143,084</u>	\$ <u>4,984,174</u>	\$ <u>(1,143,084)</u>	\$ <u>(4,984,174)</u>	\$ <u>-</u>	\$ <u>-</u>

Brandon University

Deferred Contributions and Unamortized Deferred Capital Contributions for the Year Ended March 31, 2010

	Research & Special Projects	Special Programs	Restricted Capital	Total 2010	Total 2009	Unamortized Deferred Capital Contributions 2010	2009
Contributions received							
Tuition and related fees	\$	\$ 1,135,428	\$	\$ 1,135,428	\$ 823,940	\$	\$
Grants	3,333,590	1,839,900	1,181,250	6,354,740	10,136,457		
Miscellaneous	484,215			484,215	508,465		
Expenses	(4,065,981)	(2,765,318)	(1,890,817)	(8,722,116)	(6,776,785)		
Transfers from/to:							
Unrestricted accounts	163,428			163,428	(19,371)		
Capital acquisitions	(186,637)	(7,994)	(3,441,213)	(3,635,844)	(642,687)	3,635,844	642,687
Amortization of deferred capital contributions						(1,929,990)	(2,067,960)
	<u>(271,385)</u>	<u>202,016</u>	<u>(4,150,780)</u>	<u>(4,220,149)</u>	<u>4,030,019</u>	<u>1,705,854</u>	<u>(1,425,273)</u>
Deferred balance, beginning of year	<u>2,163,827</u>	<u>708,347</u>	<u>4,384,488</u>	<u>7,256,662</u>	<u>3,226,643</u>	<u>31,562,664</u>	<u>32,987,937</u>
Deferred balance, end of year	\$ <u>1,892,442</u>	\$ <u>910,363</u>	\$ <u>233,708</u>	\$ <u>3,036,513</u>	\$ <u>7,256,662</u>	\$ <u>33,268,518</u>	\$ <u>31,562,664</u>

Brandon University

Schedule of Investment in Capital Assets and Collections for the Year Ended March 31, 2010

	Total 2010	Total 2009
Balance, beginning of year	\$ 9,180,343	\$ 8,698,391
Internally funded capital asset additions		
General operating funds		
Land and buildings		143,315
Furniture and equipment	881,063	682,119
Library acquisitions	421,213	540,301
Ancillary services		
Furniture and equipment	<u>106,252</u>	<u>80,202</u>
	<u>1,408,528</u>	<u>1,445,937</u>
Non-amortizable capital asset donations	4,805	2,935
Disposals (net) - internally funded capital assets	(23,854)	(65,677)
Amortization of internally funded capital assets	(1,047,385)	(1,012,245)
Repayment of long term debt	<u>118,181</u>	<u>111,002</u>
Balance, end of year	<u>\$ 9,640,618</u>	<u>\$ 9,180,343</u>

Brandon University

Schedule of Operating Revenues
for the Year Ended March 31, 2010

	Total 2010	Total 2009
Grants		
Council on Post Secondary Education		
Operating	\$ 30,267,500	\$ 27,841,700
Renovations and equipment	<u>330,000</u>	<u>330,000</u>
	<u>30,597,500</u>	<u>28,171,700</u>
Tuition		
Campus Manitoba	49,717	46,781
Faculty of Arts	1,886,017	2,351,039
Faculty of Education	1,141,278	1,387,051
Faculty of Science	2,080,809	2,209,549
First Nations Counselling Program	5,918	45,195
School of Health Studies	1,003,996	935,934
School of Music	429,151	431,480
Visa Premium	<u>238,622</u>	<u>261,227</u>
	<u>6,835,508</u>	<u>7,668,256</u>
Music Conservatory	<u>345,853</u>	<u>360,357</u>
Other student fees	<u>142,835</u>	<u>144,925</u>
Brandon University Foundation	<u>385,044</u>	<u>465,489</u>
Interest income	<u>186,832</u>	<u>259,352</u>
Miscellaneous	<u>126,128</u>	<u>118,162</u>
Total Operating Revenues	\$ <u>38,619,700</u>	\$ <u>37,188,241</u>

BRANDON UNIVERSITY

**Detailed Schedule of Operating Expenses
for the Year Ended March 31, 2010**

	Academic	Support	Benefits	Travel	Supplies & Other Expenses	Deduct: Cost Recoveries	Total March 31, 2010	Total March 31, 2009
Faculty of Arts								
Office of the Dean	\$ 278,957	\$ 171,463	\$ 66,758	\$ 61,018	\$ 85,076	\$ 2,004	\$ 661,268	\$ 577,485
Drama	105,311		18,407	1,963	390		126,071	112,138
Economics	240,206		45,865	3,824	1,218		291,113	273,949
English	513,056		95,489	13,048	3,739		625,332	570,921
History	416,882		76,699	8,869	2,451		504,901	490,265
Languages	359,059	1,352	65,928	3,551	2,318		432,208	425,126
Gender & Women's Studies		1,691	138	5,363	30,935		38,127	6,770
Philosophy	271,379		52,067	5,843	1,423		330,712	223,948
Political Science	214,440		39,556	4,056	853		258,905	210,091
Religion	239,731		45,388	4,555	1,252		290,926	234,176
Sociology	322,750		61,529	10,899	1,588		396,766	450,109
Native Studies	229,163	412	41,620	5,021	1,253		277,469	174,887
Business Administration	346,915		62,728	3,495	2,960		416,098	299,224
Fine Arts	376,513	13,230	69,087	7,502	194,657	18,415	642,574	548,039
Anthropology	243,315	2,288	31,834	7,186	3,730	1,040	285,025	281,355
Rural Development	326,481	4,268	56,863	4,069	1,612		391,313	349,479
Archeology Field School			378	2,074	1,295	840	7,175	728
Cost Recovery	237,427		19,361				256,788	285,063
	<u>4,721,585</u>	<u>194,704</u>	<u>849,695</u>	<u>152,336</u>	<u>336,750</u>	<u>22,299</u>	<u>6,232,771</u>	<u>5,513,753</u>
Faculty of Science								
Office of the Dean	166,303	182,793	68,127	12,705	54,382	10	484,300	478,704
Applied Disaster & Emergency Studies	235,844	31	41,115	8,114	5,952		291,056	295,667
Biology	950,819	25,578	174,643	18,337	79,822	10,889	1,238,310	1,120,422
Chemistry	480,434	8,537	87,861	9,944	21,888	22,078	586,586	483,508
Environmental Science	108,214		18,874	1,976	1,502		130,566	121,259
Geology	517,589	6,701	95,281	10,765	41,843	760	671,419	597,881
Mathematics/Comp. Sci.	452,262	6,339	85,250	11,262	30,859	10,300	575,672	479,797
Physics/Astronomy	975,952	20,677	168,977	21,592	13,686	608	1,200,276	1,127,203
Psychology	378,550	3,315	74,461	6,047	22,986	3,106	482,253	422,964
Psychology	800,240	12,402	144,468	8,853	20,075	480	985,558	832,408
Cost Recovery	37,550		3,469		6,315		47,334	54,923
	<u>5,103,757</u>	<u>266,373</u>	<u>962,526</u>	<u>109,595</u>	<u>299,310</u>	<u>48,231</u>	<u>6,693,330</u>	<u>6,014,736</u>
School of Health Studies								
Office of the Dean	207,318	51,015	42,590	64,304	159,459		524,686	530,902
Psychiatric Nursing	1,653,403	81,523	314,379	22,479	130,628	2,020	2,200,392	1,928,795
Bachelor of Nursing	1,091,922	83,806	214,671	5,784	24,082	625	1,419,640	1,333,836
First Nations Counselling	116,032	42,764	24,384	4,519	30,739	1,360	217,078	304,623
Cost Recovery	721						721	56,870
	<u>3,069,396</u>	<u>259,108</u>	<u>596,024</u>	<u>97,086</u>	<u>344,908</u>	<u>4,005</u>	<u>4,362,517</u>	<u>4,155,026</u>

BRANDON UNIVERSITY

Detailed Schedule of Operating Expenses
for the Year Ended March 31, 2010

	Academic	Support	Benefits	Travel	Supplies & Other Expenses	Deduct: Cost Recoveries	Total March 31, 2010	Total March 31, 2009
Faculty of Education	280,589	140,699	63,219	58,951	19,236	6,086	556,608	547,530
Office of the Dean	220,642	37,199	32,224	12,826	8,825	4,910	306,806	340,530
Field Experience	1,673,550		243,650		11,306	1,605	1,926,901	1,674,505
Teacher Education	486,564	1,252	93,816	224	23,453	6,339	598,970	536,082
Physical Education	108,874	37,681	21,286	8,917	6,992	15,645	168,105	169,505
Graduate Studies	105,267	3,372	8,890	2,749	3,651		123,929	162,859
Cost Recovery	2,875,486	220,203	463,085	83,667	73,463	34,585	3,681,319	3,431,011
School of Music	2,088,811	159,383	367,295	120,922	232,890	61,859	2,907,442	2,667,694
Campus Manitoba	6,466		626				7,092	35,187
Music Conservatory	310,389	30,340	3,662	88	18,407	1,703	361,183	389,360
Total Academic	18,175,890	1,130,111	3,242,913	563,694	1,305,728	172,682	24,245,654	22,206,767
Library Services		1,258,218	248,112	16,580	523,662		1,914,128	1,643,891
Student Services		1,236,866	235,046	30,670	(90,499)	8,220	1,403,863	1,295,734
Student Services		432,521	73,300	327,563	230,548	235,402	828,530	787,289
Athletic Programs		1,669,387	308,346	358,233	140,049	243,622	2,232,393	2,083,023
Administration		36,390	6,733	2,806	10,279		56,208	71,902
Board of Governors		439,142	66,363	54,067	105,196		664,768	679,793
President		215,032	37,585	6,786	20,875		280,278	253,253
Vice-President (Administration & Finance)		270,776	53,303	25,828	93,836	7,909	435,834	398,828
Vice-President (Academic & Research)		961,340	163,984	89,487	230,186	7,909	1,437,088	1,403,776
Physical Plant		631,129	186,935	14,327	659,378	69,311	1,422,458	1,287,389
Plant maintenance		614,333	186,996		90,643		891,972	818,982
Buildings & grounds					186,868		186,868	179,893
Insurance					58,836		58,836	82,264
Security					41,334		41,334	28,370
Service Contracts					148,687		148,687	142,180
Property Taxes					734,767	86,827	647,940	699,027
Utilities		1,245,462	373,931	14,327	1,920,513	156,138	3,398,095	3,238,105

BRANDON UNIVERSITY

Detailed Schedule of Operating Expenses
for the Year Ended March 31, 2010

	Academic	Support	Benefits	Travel	Supplies & Other Expenses	Deduct: Cost Recoveries	Total March 31, 2010	Total March 31, 2009
General Support								
Chancellor		2,771	225	9,001	975		9,976	14,577
Convocation		837,092	166,194	420	24,343	1,920	25,839	39,740
Information Technology Services		294,466	50,656	8,442	384,468	454,500	941,696	743,810
Institutional Advancement		643,278	145,970	3,780	158,510	16,328	491,084	499,695
Financial & Registration Services		84,712	12,595	10,080	117,110	52,497	863,941	822,635
Gymnasium facility		427,041	168,177	6,539	11,369	8,813	99,863	92,881
Human Resources					87,691	830	688,618	877,222
Institutional membership fees					33,035		33,035	40,590
Print/Mail Services		60,829	13,898		(50,815)		23,912	27,720
Professional fees		552,245	109,026	24,659	308,879		308,879	312,277
Registrar		2,902,434	666,741	62,921	78,843	2,175	762,598	759,315
					1,154,408	537,063	4,249,441	4,230,462
Miscellaneous Initiatives								
B.J. Hales Museum		7,731	790		12		8,533	15,672
Bran-U-Day Care subsidy					4,610		4,610	4,581
Office of International Activities		54,772	11,421	12,585	15,280		94,058	98,043
English for Academic Purposes		248,080	19,531	3,197	18,935	408,663	(118,920)	(108,008)
Research development/buyouts/USRA					112,350		112,350	62,308
Other		58,252			96,490		154,742	576,982
Junior Kindergarten		41,400	8,222		1,018	38,581	12,059	16,139
Recruitment & promotion		49,854	37,988	13,390	56,316		56,316	65,208
Rural Development	106,776				28,900		236,908	219,482
International Student Scholarships					58,639		58,639	46,441
University scholarships	106,776	460,089	77,952	29,172	291,926		291,926	258,374
					684,476	447,244	911,221	1,255,222
Total Operating Expenses	\$ 18,282,666	\$ 9,627,041	\$ 5,081,979	\$ 1,134,414	\$ 5,959,022	\$ 1,697,102	\$ 38,388,020	\$ 36,061,246

Brandon University

**Detailed Schedule of Ancillary Services
for the year ended March 31, 2010**

	Bookstore	Food Services	Parking	Residence	Total 2010	Total 2009
Revenues						
Room and board fees	\$	1,311,459	\$	1,450,099	\$ 2,761,558	\$ 2,625,266
Conventions		53,950		61,507	115,457	143,905
Canteen and vending machines		202,130			202,130	187,829
Internal functions		122,652			122,652	109,767
Other		32,031	182,064	198,324	540,485	511,145
Book sales	<u>1,700,808</u>	<u> </u>	<u> </u>	<u> </u>	<u>1,700,808</u>	<u>1,724,641</u>
Total Revenues	<u>1,828,874</u>	<u>1,722,222</u>	<u>182,064</u>	<u>1,709,930</u>	<u>5,443,090</u>	<u>5,302,553</u>
Expenses						
Salaries	255,261	633,955	66,603	115,946	1,071,765	1,155,877
Staff benefits	47,591	114,213	10,795	18,896	191,495	176,008
Cost of goods sold	1,335,403	700,803			2,036,206	1,965,131
Supplies and other expenses	97,248	185,359	89,958	1,016,628	1,389,193	1,180,146
Rent	40,145				40,145	38,975
Utilities		68,826	5,174	256,136	330,136	301,265
Students' Union share of Bookstore profit	<u>26,613</u>	<u> </u>	<u> </u>	<u> </u>	<u>26,613</u>	<u>25,349</u>
Total Expenses	<u>1,802,261</u>	<u>1,703,156</u>	<u>172,530</u>	<u>1,407,606</u>	<u>5,085,553</u>	<u>4,842,751</u>
Net Gain/(Loss) from Operations	<u>\$ 26,613</u>	<u>\$ 19,066</u>	<u>\$ 9,534</u>	<u>\$ 302,324</u>	<u>\$ 357,537</u>	<u>\$ 459,802</u>