

**Report on the Actuarial Valuation of The  
Brandon University Retirement Plan  
As At December 31, 2017**

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**Prepared by:**

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## Report on the Actuarial Valuation of the Brandon University Retirement Plan as at December 31, 2017

### SUMMARY OF RESULTS

	12.31.2017	12.31.2016
<b>Going Concern Financial Position</b>		
Going concern assets	\$177,292,000	\$167,465,000
Going concern liabilities	<u>\$178,402,000</u>	<u>\$172,581,000</u>
Going concern surplus/(unfunded liability)	(\$1,110,000)	(\$5,116,000)
Going concern funded ratio	0.994	0.970
<b>Windup Financial Position</b>		
Market value of assets net of provision for wind-up expenses	\$185,134,000	\$169,658,000
Windup liability	<u>\$220,644,000</u>	<u>\$211,351,000</u>
Windup excess/(deficiency)	(\$35,510,000)	(\$41,693,000)
<b>Solvency Financial Position</b>		
Solvency assets net of provision for wind-up expenses	\$177,718,000	\$170,253,000
Solvency liabilities	<u>\$220,644,000</u>	<u>\$211,351,000</u>
Solvency excess/(deficiency)	(\$42,926,000)	(\$41,098,000)
Solvency ratio	0.802	0.791
<b>Minimum Contributions in Year Following valuation</b>		
Estimated employer's current service cost	\$3,028,000	\$3,108,000
Minimum special payments	<u>\$156,000</u>	<u>\$664,000</u>
Total minimum required contributions	\$3,184,000	\$3,772,000

## Section 1. EXECUTIVE SUMMARY

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We are pleased to present this report which was prepared at the request of the Pension Trustees of the Brandon University Retirement Plan (“Pension Trustees”) for the following purposes:

1. To report on the financial position of the Brandon University Retirement Plan (“Plan”) as at December 31, 2017 on a going concern basis;
2. To determine the actuarial cost of benefits expected to accrue under the Plan for service of the employees for the period following the valuation date and up to the date of the next actuarial valuation. The effective date of the next valuation must be no later than December 31, 2018;
3. To determine the financial position of the Plan as at December 31, 2017 on solvency and hypothetical wind-up bases;
4. To establish the minimum and maximum contributions required for the period from December 31, 2017 until the date of the next actuarial valuation for compliance with the applicable pension legislation and the terms of the Plan;
5. To provide the actuarial certifications required under the Pension Benefits Act of Manitoba and the Income Tax Act of Canada.

The intended users of this report are the Pension Trustees, Brandon University, the Office of the Superintendent - Pension Commission (Manitoba), and Canada Revenue Agency. This report is not intended or necessarily suitable for purposes other than those listed above. Any party reviewing this report for other purposes should have their own actuary or other qualified professional assist in their review to ensure that the party understands the assumptions, results and uncertainties inherent in our estimates.

A summary of the key valuation results is provided below.

1. Using the projected unit credit accrued benefit funding method the Plan has an unfunded liability equal to \$1,110,000 at December 31, 2017. This must be funded by special payments at least equal to the amounts shown, for the applicable period, outlined in the following table.

<b>Effective Date</b>	<b>Amortization Period</b>	<b>Annual Special Payment</b>
December 31, 2011	Jan 2012 – Dec 2026	\$156,000
Total		\$156,000

2. The decrease in unfunded liability from \$5,116,000 at December 31, 2016 to \$1,110,000 at December 31, 2017 is mainly due to the net effect of investment returns greater than expected based on a smoothed asset valuation method and special payments made in 2017 to fund the unfunded liability.
3. After including the present value of special payments due in the next five years, there is a solvency deficiency of \$42,926,000. The solvency ratio is 0.802.

This Plan is subject to the funding requirements of the Pension Benefits Act of Manitoba. As such, a solvency valuation must be prepared and normally any solvency deficiency would require funding over a five-year period. However, the University is eligible and has made an election to be exempt from certain solvency funding and other requirements in accordance with the *Solvency Exemption for Public Sector Pension Plans Regulation*. As a result of the election, the University is exempt from making special payments for solvency deficiencies. The election was filed with the Office of the Superintendent – Pension Commission (Manitoba) on January 19, 2009.

In the absence of the election under the *Solvency Exemption for Public Sector Pension Plans Regulation* special payments would be necessary to fund the solvency deficiency as follows:

Effective Date	Amortization Period	Annual Special Payment
December 31, 2017	Jan 2018 – Dec 2022	\$9,224,000

These payments would be in addition to those required to fund the going concern unfunded liability.

- If the Plan was wound-up on the valuation date the liabilities would exceed assets by \$35,510,000.
- The recommended contributions shown in this valuation satisfy the collective agreement between Brandon University (“University”) and the Brandon University Faculty Association (“BUFA”), the requirements of the Pension Benefits Act of Manitoba, and the Income Tax Act. The recommended University contributions are in accordance with the following schedule.

	Amount as a percent of pensionable payroll	Estimated Dollar Amount
University contributions for current service between January 1, 2018 and the next valuation	8.24%	\$3,028,000
Unfunded liability special payments	-	\$156,000
Total		\$3,184,000

University contributions recommended in this report are eligible contributions under the Income Tax Act.

- Since the solvency ratio of the Plan is less than 0.90. The Pension Benefits Act of Manitoba requires that the next valuation be performed no later than December 31, 2018.
- Based on the Plan’s investment experience from 2014-2017, retired and deferred members are eligible for a supplementary pension increase effective July 1, 2018. The amount of the increase, capped by the increase in the Consumer Price Index, is 1.82%. The effect of this increase is reflected in the going concern valuation results at December 31, 2017.
- This report should be filed with the Office of the Superintendent – Pension Commission (Manitoba), to meet the filing requirements of the Pension Benefits Act of Manitoba, and with Canada Revenue Agency, in order to ensure that contributions recommended in the report will

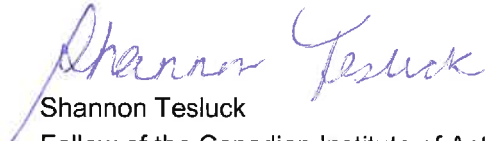
qualify as eligible contributions for purposes of the Income Tax Act. The next actuarial valuation of the Plan should be performed no later than December 31, 2018.

This report has been prepared and our opinions given in accordance with accepted actuarial practice.

Respectfully submitted,  
ECKLER LTD.



Andrew Kulyk  
Fellow of the Canadian Institute of Actuaries



Shannon Tesluck  
Fellow of the Canadian Institute of Actuaries

## Section 2. INTRODUCTION

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The Brandon University Retirement Plan (hereinafter referred to as the “Plan”) was amended and restated January 1, 1992. There have been no amendments to Plan since the date of the previous valuation that would have a material effect on the results of our valuation.

Based on the Plan’s investment experience from 2014-2017, retired and deferred members are eligible for a supplementary pension increase in 2018 effective July 1. The amount of the increase is capped by the increase in the Consumer Price Index and is equal to 1.82%.

The pension increase effective July 1, 2018 is reflected in our going concern valuation.

### **SUBSEQUENT EVENTS**

We are not aware of any other events that occurred between the valuation date and the date this report was completed that have a material impact on the results of this valuation.

### **VALUATIONS INCLUDED IN THIS REPORT**

In this report, we describe the results of three different valuations of the Plan:

- A “going concern valuation” which is used to estimate the funded position of the Plan, assuming the Plan is continued indefinitely, and to estimate the contributions currently required to be made to the Plan’s fund, both to fund the cost of any benefits being earned by members for current service and, in the event there is a funding deficiency, to liquidate the amount of the funding deficiency.
- A “wind-up valuation”, which is intended to reflect the status of the Plan as if it had been wound up on the valuation date and the Plan members had been provided with the benefits specified by the Plan and the Pension Benefits Act of Manitoba. The purpose of this valuation is to show the degree of benefit security provided for all of the Plan members’ accrued benefit by the current assets of the pension fund. The wind-up valuation is not used to determine the required contributions to the Plan. It is, however, used to determine the maximum contributions permitted by the Canada Revenue Agency.
- A “solvency valuation”, which is required by the Regulations under the Pension Benefits Act of Manitoba. This valuation is similar to a wind-up valuation, except that certain adjustments may be made to the assets. The solvency valuation is required to be performed but does not affect the required contributions to the Plan as the University has made an election under the *Solvency Exemption for Public Sector Pension Plans Regulation*.

The difference between the wind-up and solvency valuations for this Plan relates to the value of assets that are included in the valuation. For the wind-up valuation, the only assets taken into account are the invested assets of the Plan, which are taken at their market values net of provision for wind-up expenses plus in-transit accrued amounts. For the solvency valuation, Plan

assets also take into account the present value of special payments that are scheduled to be made for the next five years from the valuation date and an adjustment to smooth the market value over a period which cannot exceed five years. For purposes of the solvency valuation the assets have been smoothed over four years.

## **FILING REQUIREMENTS**

The last filed actuarial report was effective December 31, 2016. This report outlines the movements of the Plan's financial position since the previous valuation, and is to be filed with the Office of the Superintendent – Pension Commission (Manitoba) and Canada Revenue Agency. It is to be used by the University to determine its funding requirements for the period following the valuation.



## Section 3. DATA

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The valuation was based on data as of the valuation date, December 31, 2017, supplied to us by Brandon University. This data is summarized in Appendix C. We note that while the December 31, 2017 valuation includes the pension increases effective July 1, 2018, the pensions summarized in Appendix C do not reflect the increase.

We subjected the data to a number of tests of reasonableness and consistency, including the following:

- a member's (and partner's as applicable) age is within a reasonable range;
- all dates remained unchanged from the data used in the previous actuarial valuation of the Plan;
- accrued pensions changed by a reasonable amount;
- the form of pension payment did not change (other than resulting from the death of a retired member); and
- we examined the additions to, and deletions from, each of the data files (i.e., the files for active employees, pensioners and terminated members entitled to a deferred vested pension) since the previous valuation to determine whether all Plan members were accounted for in this valuation, to check for duplicate records and to confirm pension amounts.

Data was corrected as appropriate. The results of our tests were satisfactory.

Assets of the Plan are held in trust with CIBC Mellon. The funds are invested in a number of pooled funds operated by Connor, Clark & Lunn Investment Management Limited. We have relied on the financial statements for the fund prepared by Brandon University for the December 31, 2017 year end.

## Section 4. GOING CONCERN VALUATION

### VALUATION BALANCE SHEET

The following is the going concern valuation balance sheet as at December 31, 2017 based on:

- the Plan provisions (summarized in Appendix A);
- the going concern valuation assumptions (described in Appendix B);
- the membership data (summarized in Appendix C);
- the actuarial value of assets (summarized in Appendix D), and

<b>Going Concern Valuation</b>	<b>12.31.2017</b>	<b>12.31.2016</b>
<b>Going Concern Assets</b>		
Actuarial value of Plan assets	\$177,292,000	\$167,465,000
<b>Going Concern Liabilities</b>		
Retired members and survivors	\$101,835,000	\$93,466,000
Terminated vested members	\$5,075,000	\$4,902,000
Active members – Div 1 - Academic and non-union members	\$56,018,000	\$58,818,000
Active members – Div 2 – Non-Academic union members	\$14,527,000	\$14,921,000
Other benefits outstanding	\$779,000	\$323,000
Additional voluntary contributions	\$168,000	\$151,000
Total going concern liabilities	\$178,402,000	\$172,581,000
Surplus / (unfunded liability)	(\$1,110,000)	(\$5,116,000)
Funded Ratio	0.994	0.970

The liability as at December 31, 2017 for Other Benefits Outstanding includes:

- \$563,000 for lump sum benefit payments that came due prior to December 31, 2017 and were paid in 2018, and other small benefit payouts to terminated members that are pending settlement,
- \$216,000 for sessional employees with no pensionable earnings in 2017.

The present value at December 31, 2017 of previously established special payments is \$4,719,000, which exceeds the going concern unfunded liability at December 31, 2017 of \$1,110,000. Due to the going concern actuarial gain and in accordance with Pension Benefits Act of Manitoba and Regulations, special payments may be reduced, beginning with the earliest established special payment. As such, the annual going-concern special payments established effective December 31, 2010, and December 31, 2011, may be reduced from \$7,000 to \$0 and from \$657,000 to \$156,000 respectively.

Required special payments, for the applicable periods, are outlined in the following table.

<b>Effective Date</b>	<b>Amortization Period</b>	<b>Annual Special Payment</b>
December 31, 2011	Jan 2012 – Dec 2026	\$156,000

## EXPERIENCE GAIN AND LOSS

The Plan has a going concern unfunded liability of \$1,110,000 at December 31, 2017. Our previous valuation of the Plan showed the Plan had an unfunded liability of \$5,116,000. The approximate derivation of the going concern unfunded liability at December 31, 2017 is as follows:

Going concern surplus (unfunded liability) at Dec. 31, 2016	(\$5,116,000)
Special payments to eliminate the unfunded liability	\$664,000
Interest on surplus (unfunded liability), special payments and transfers in for 2017 at 5.55%	(\$266,000)
Expected surplus (unfunded liability) at Dec. 31, 2017	(\$4,718,000)
<b>Plus</b> actuarial gains(losses) due to experience differing from the actuarial assumptions in 2017:	
▪ Gain/(loss) on terminations other than assumed	(\$223,000)
▪ Gain/(loss) on active and deferred member retirements other than assumed	\$751,000
▪ Gain/(loss) on mortality other than assumed	(\$873,000)
▪ Gain/(loss) on salaries and the YMPE increasing at different rates than assumed	\$1,198,000
▪ Gain/(loss) attributable to net investment experience	\$3,723,000
▪ Gain/(loss) attributable to pension increases other than assumed	(\$1,093,000)
▪ Gain/(loss) attributable to service accrued different than expected	\$97,000
Net actuarial experience gain/(loss)	\$3,580,000
Other experience resulted in a net gain/(loss) of approximately	\$28,000
Going concern surplus (unfunded liability) at Dec. 31, 2017	(\$1,110,000)

The following summarizes the largest sources of gains and losses to the Plan since the previous valuation:

- The University made special payments to eliminate the unfunded liability equal to \$664,000.
- The actual net investment return earned by the Plan in 2017, based on smoothed asset values, was 7.79% compared to an expected return of 5.55% per year resulting in a gain of \$3,723,000.
- The July 1, 2018 pension increase (1.82%) is higher than expected (0.75%).

## **INTEREST RATE SENSITIVITY OF THE GOING CONCERN LIABILITY**

The effect of decreasing the interest rate used to determine the going concern liability by 1% from 5.55% to 4.55% is an increase in the total going concern liability of \$21,691,000.

## **CURRENT SERVICE COST**

Employees are required to contribute 8.0% of pensionable earnings less 1.8% of pensionable earnings for which Canada Pension Plan (CPP) contributions are required. Pensionable earnings for this purpose are subject to an annual limit related to the maximum benefit accrual in a year. For 2018, the Yearly Maximum Contributory Earnings (YMCE) is \$115,520.

Based on the assumptions and membership data described herein, we estimate that the University's current service cost from December 31, 2017, until the effective date of the next valuation, is 7.95% of pensionable earnings. Unlike member contributions, pensionable earnings for this purpose are not limited to the YMCE. The current service cost determined as at December 31, 2016 was 8.50% of pensionable earnings. The decrease in the current service cost from 8.50% to 7.95% of pensionable earnings is primarily due to plan member experience in 2017.

In accordance with the Plan provisions, the University shall pay additional contributions equal to the normal actuarial cost of the benefit improvements effective November 10, 2008 and April 1, 2009.

The table below summarizes the development of the University's estimated required current service contribution and additional contribution for 2018. The actual dollar amount of the current service contribution and additional contribution for 2018 may be higher or lower than the amount indicated below if the actual pensionable earnings are different than estimated.

<b>2018</b>	<b>Dollar</b>	<b>% of Earnings</b>
Estimated 2018 pensionable earnings	\$36,742,000	
<b>Current service cost</b>		
Total current service cost	\$5,309,000	14.45%
Estimated employee contributions	(\$2,388,000)	(6.50%)
Employer current service cost (A)	\$2,921,000	7.95%
Total special payments (B)	\$156,000	0.42%
<b>Total minimum contribution required by the Act and Regulations</b>	<b>3,077,000</b>	<b>8.37%</b>
<b>Plan Provision Contribution</b>		
Employer formula contribution	\$2,560,000	6.97%
Additional current service cost	\$624,000	1.70%
<b>Total minimum contribution required by the Plan provisions (C)</b>	<b>\$3,184,000</b>	<b>8.67%</b>
Employer current service cost (A)	\$2,921,000	7.95%
Total special payments (B)	\$156,000	0.42%
Employer additional contribution (C - A - B)	\$107,000	0.29%
<b>Total Employer required contribution</b>	<b>3,184,000</b>	<b>8.67%</b>

#### **INTEREST RATE SENSITIVITY OF THE CURRENT SERVICE COST**

The effect of decreasing the interest rate used to determine the regular current service cost by 1% from 5.55% to 4.55% is an increase in the total current service cost of \$973,000, or an increase in the 2018 employer current service cost as a percent of pensionable earnings from 7.95% to 10.60%.

## Section 5. WIND-UP VALUATION

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The purpose of the wind-up valuation is to determine the financial position of the Plan if it were wound up on the valuation date. The circumstances in which the plan wind-up occurs is that both Brandon University and the Plan wind-up, giving rise to termination benefits to members not eligible for retirement on the wind-up date and retirement benefits to all other members. There are no benefits on plan wind-up that were excluded from our valuation. The liability for all active members with 15 years or more of service on the valuation date includes the value of the early retirement subsidy as provided by the Plan.

Accordingly, the following approach was used:

1. The Plan assets were valued at market value.
2. The benefits valued are those which members would be entitled to under applicable legislation if the Plan were wound up on the valuation date. All Plan members become fully vested on Plan wind-up, regardless of age or service.
3. The actuarial assumptions are developed in accordance with the Canadian Institute of Actuaries' (CIA's) Standard of Practice for determining Pension Commuted Values and the CIA Educational Note – *Assumptions for Hypothetical Wind-up and Solvency Valuations with Effective Dates Between December 31, 2017 and December 30, 2018* dated March 2018. These assumptions are described in detail in Appendix B.
4. In accordance with the CIA Educational Note, the spread above the unadjusted CANSIM series V39062 was determined to be 78.8 basis points based on a duration of 10.81 for the portion of the liability assumed to be settled through the purchase of annuities. Accordingly, the discount rate assumed for the purchase of non-indexed annuities is 3.01%.

Based on the Plan provisions in effect on December 31, 2017, the wind-up valuation assumptions and the membership data supplied by the University, the following is the wind-up position of the Plan as at December 31, 2017:

<b>Wind-up Valuation</b>	<b>12.31.2017</b>	<b>12.31.2016</b>
<b><u>Wind-up Assets</u></b>		
Market value of Plan assets	\$185,434,000	\$169,953,000
Allowance for wind-up expenses	(\$300,000)	(\$295,000)
Total wind-up assets	\$185,134,000	\$169,658,000
<b><u>Wind-up Liabilities</u></b>		
Retired members and survivors	\$117,590,000	\$107,576,000
Terminated vested members	\$6,436,000	\$6,219,000
Active members – Div 1 - Academic and non-union members	\$76,188,000	\$77,468,000
Active members – Div 2 – Non-Academic union members	\$19,483,000	\$19,614,000
Other benefits outstanding	\$779,000	\$323,000
Additional voluntary contributions	\$168,000	\$151,000
Total wind-up liabilities	\$220,644,000	\$211,351,000
Wind-up excess/ (shortfall)	(\$35,510,000)	(\$41,693,000)

As shown above, if the Plan had been wound-up as at December 31, 2017, the wind-up liabilities would have exceeded the wind-up assets by \$35,510,000.

## Section 6. SOLVENCY VALUATION

The table below shows the solvency position of the Plan as at December 31, 2017. The circumstances in which the plan wind-up occurs is that both Brandon University and the Plan wind-up giving rise to termination benefits to members not eligible for retirement on the wind-up date and retirement benefits to all other members. There are no benefits on Plan wind-up that were excluded from our valuation. The liability for all active members with 15 years or more of service on the valuation date includes the value of the early retirement subsidy as provided by the Plan.

The calculations are based on the Plan provisions in effect on the valuation date, the solvency valuation assumptions described in Appendix B, and the membership data supplied by the University.

<b>Solvency Valuation</b>	<b>12.31.2017</b>	<b>12.31.2016</b>
<b><u>Solvency Assets</u></b>		
Actuarial value of Plan assets (A)	\$177,292,000	\$167,465,000
Present value of the first five years of special payments to eliminate the going concern unfunded actuarial liability	\$726,000	\$3,083,000
Allowance for wind-up expenses (B)	(\$300,000)	(\$295,000)
Total solvency assets	\$177,718,000	\$170,253,000
<b><u>Solvency Liabilities</u></b>		
Retired members and survivors	\$117,590,000	\$107,576,000
Terminated vested members	\$6,436,000	\$6,219,000
Active members – Div 1 - Academic and non-union members	\$76,188,000	\$77,468,000
Active members – Div 2 – Non-Academic union members	\$19,483,000	\$19,614,000
Other benefits outstanding	\$779,000	\$323,000
Additional voluntary contributions	\$168,000	\$151,000
Total solvency liabilities (C)	\$220,644,000	\$211,351,000
Solvency excess/ (shortfall)	(\$42,926,000)	(\$41,098,000)
Solvency ratio [(A + B) ÷ C]	0.802	0.791

### **INTEREST RATE SENSITIVITY OF THE SOLVENCY LIABILITY**

The effect of decreasing the interest rates used to determine the solvency liability by 1%, i.e. reducing the annuity purchase rate from 3.01% p.a. to 2.01% and a corresponding decrease in the commuted value rates, is an increase in the liability of approximately \$29,841,000.

### **SOLVENCY INCREMENTAL COST**

The incremental cost represents the present value on the valuation date of the expected aggregate change in the solvency liability between valuations, adjusted upward for expected benefit payments between the valuation dates.



The total estimated incremental cost between the valuation date, December 31, 2017 and the date of the next valuation, December 31, 2018, is \$11,097,000.

## SPECIAL PAYMENTS

This plan is subject to the funding requirements of the Pension Benefits Act of Manitoba. As such, it is required that a solvency valuation be prepared and any solvency deficiency is required to be funded over a five-year period. However, the University is eligible and has made an election to be exempt from certain solvency funding and other requirements in accordance with the *Solvency Exemption for Public Sector Pension Plans Regulation* (“Solvency Exemption”). As a result of the election, the University is exempt from making special payments for solvency deficiencies. The election was filed with the Office of the Superintendent – Pension Commission (Manitoba) on January 19, 2009.

The Plan has a solvency deficiency (i.e., an excess of solvency liabilities over solvency assets including the present value of five years previously established special payments) of \$42,926,000. In the absence of the Solvency Exemption the requirement would be to liquidate the solvency deficiency by equal monthly payments over the period beginning on the valuation date and ending on December 31, 2022. Accordingly, the minimum solvency special payment would be \$9,224,000 per year, payable monthly from 2018 to 2022 inclusive.

The following schedule summarizes the special payments that would normally be required to liquidate both the unfunded liability and solvency deficiency as at December 31, 2017. The payments to liquidate the unfunded liability must be made regardless of the solvency exemption. Payments to liquidate the solvency deficiency are not required.

Effective Date	Annual Special Payment (payable monthly)	End of Liquidation Period	Present Value of Payments on December 31, 2017 for purposes of*	
			Solvency Valuation (Next 5 Years)	Going Concern Valuation
<b><u>Unfunded Liability</u></b>				
12.31.2011	\$156,000	12.31.2026	\$726,000	\$1,110,000
<b><u>Solvency Deficiency</u></b>				
12.31.2017	\$9,224,000	12.31.2022	\$42,926,000	-
Total	\$9,380,000		\$43,652,000	\$1,110,000

\*The present value of payments for the Solvency Valuation reflects only the next five years of payments, discounted at the weighted average solvency interest rate of 2.90% per year. The present value of payments for the Going Concern Valuation reflects all years of payments, discounted at the going concern interest rate of 5.55% per year.

## Section 7. ELIGIBLE CONTRIBUTIONS

### MINIMUM CONTRIBUTIONS

Members and the University are each required to contribute at the rate of 8.0% of salary up to the Year's Basic Earnings (YBE) under the Canada Pension Plan, 6.2% between the YBE and the Year's Maximum Pensionable Earnings (YMPE) and 8.0% in excess of the YMPE. Members contribute only on the amount earned up to the Year's Maximum Contributory Earnings (YMCE).

Notwithstanding, the University may be required to make additional contributions in excess of the contributions described above in order to satisfy the negotiated funding of certain benefit improvements or requirements of the Pension Benefits Act of Manitoba and Regulations.

Accordingly, the University is required to make current service cost contributions equal to 7.95% and additional contributions of 0.29% of pensionable earnings for the period from January 1, 2018 to the effective date of the next valuation, as well as special payments for the unfunded liability as at December 31, 2017.

The minimum University contributions required under the Pension Benefits Act of Manitoba and in accordance with the *Solvency Exemption for Public Sector Pension Plans Regulation* are as follows:

	<b>Total</b>
Total current service cost	\$5,309,000
Estimated employee contributions	\$2,388,000
Employer current service cost	\$2,921,000
Estimated 2018 pensionable earnings	\$36,742,000
<b>Employer current service cost as a percentage of earnings</b>	<b>7.95%</b>
Total special payments	\$156,000
<b>Total minimum University contribution</b>	<b>\$3,077,000</b>

The minimum University contributions required under the Plan are as follows:

	<b>Total</b>
Employer current service cost	\$2,921,000
Employer additional contribution	\$107,000
Total employer contribution for current service	\$3,028,000
Estimated 2018 Pensionable Earnings	\$36,742,000
Employer current service cost as a percentage of Earnings	8.24%
Total special payments	\$156,000
<b>Total estimated employer contribution</b>	<b>\$3,184,000</b>

The minimum University contribution required to be made in accordance with the provisions of the Plan provisions exceeds the minimum University contribution required by the Pension Benefits Act .

## **MAXIMUM CONTRIBUTIONS**

The University may choose to fund at a higher level than the minimum required by the Pension Benefits Act shown above. In accordance with the Income Tax Act, the maximum permitted contribution the University could make is equal to the sum of:

1. A lump sum equal to \$35,510,000 – the greater of the unfunded actuarial liability of \$1,110,000 and the windup deficiency of \$35,510,000 as of December 31, 2017; plus
2. The current service contributions of 7.95% of pensionable earnings for the period ending December 31, 2017, until the effective date of the next valuation.

In accordance with the Pension Benefits Act of Manitoba, all contributions due to the Plan must be remitted monthly. Employee and Employer contributions are due within 30 days following the end of the month to which they apply.

## Section 8. ACTUARIAL OPINION

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With respect to the Brandon University Retirement Plan forming part of the actuarial report on a valuation of the Plan at December 31, 2017:

The recommendations for funding are in accordance with an agreement regarding the University's funding obligations by the signatories to the collective agreement between the University and BUFA that provides for the funding of certain benefit improvements.

We hereby certify that,

- a. The purpose of this report is to provide actuarial estimates of the funding payments required to be made by Brandon University for the period from December 31, 2017 to the date of the next valuation. The effective date of the next valuation must be no later than December 31, 2018 in order to comply with applicable legislation.
- b. Based on the projected unit credit accrued benefit funding method the Plan has an unfunded liability of \$1,110,000.
- c. In order to satisfy the funding requirements of the Pension Benefits Act, the University must amortize the unfunded liability according to the following schedule:

	Effective Date	End of Amortization Period	Annual Special Payment (payable monthly)
Unfunded Liability	12.31.2011	12.31.2026	\$156,000

- d. Based on the projected unit credit accrued benefit funding method, to satisfy the funding requirements of the Pension Benefits Act the University is required to contribute 7.95% of pensionable earnings for the period from January 1, 2018 to the date of the next valuation. The estimated cost of benefits for 2018 is \$5,309,000 of which \$2,388,000 will be paid by the members and \$2,921,000 will be paid by the University.
- e. The University is required to contribute an additional 0.29% of pensionable earnings for current service in order to satisfy the provisions of the Plan.
- f. The minimum University contribution required by the Plan exceeds the University contribution otherwise required by the provisions of the Pension Benefits Act of Manitoba.
- g. In our opinion, the value of the Plan assets would be less than the actuarial liabilities if the Plan were to be wound up as at December 31, 2017. The estimated shortfall would be approximately \$35,510,000.
- h. After taking into account the present value of the next five years of special payments to amortize the unfunded liability, the Plan has a solvency shortfall at December 31, 2017 of \$42,926,000 and the solvency ratio is 0.802. Excluding the present value of five years special payments (\$726,000), the shortfall is \$43,652,000.

Notwithstanding the foregoing opinion, emerging experience differing from the assumptions will result in gains or losses which will be revealed in future valuations.

In our opinion,

- a. the membership data on which the valuation is based are sufficient and reliable, for the purposes of the valuation,
- b. the assumptions used are appropriate for the purposes of the valuation, and
- c. the methods employed in the valuation are appropriate for the purposes of the valuation.

This report has been prepared and this opinion given in accordance with accepted actuarial practice in Canada.



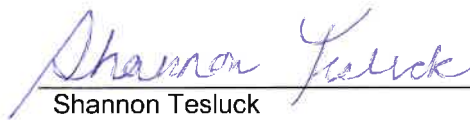
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Andrew Kulyk  
Fellow of the Canadian Institute of Actuaries

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September 12, 2018

Date



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Shannon Tesluck  
Fellow of the Canadian Institute of Actuaries

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September 12, 2018

Date

## Appendix A. SUMMARY OF PLAN PROVISIONS

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There have been no amendments to Plan since the date of the previous valuation that would have a material effect on the results of our valuation.

### **ELIGIBILITY**

New staff must join the Plan when employed.

### **MEMBER CONTRIBUTIONS**

Members are required to contribute at the rate of 8.0% of salary up to the YBE, 6.2% between the YBE and the YMPE, and 8% in excess of the YMPE. Members contribute only on the amount earned up to the YMCE.

The YMCE is the sum of \$86,111 prior to April 1, 2009 or \$98,750 thereafter, and 30% of the YMPE for the year.

### **UNIVERSITY CONTRIBUTIONS**

#### ***Basic Contributions***

The University is required to contribute at the rate of 8.0% up to the YBE, 6.2% between the YBE and the YMPE and 8.0% in excess of the YMPE with no salary limitation applied, plus any special payments required under the Pension Benefits Act of Manitoba.

#### ***Additional Contributions***

As a result of amendments to improve benefits effective November 10, 2008 and April 1, 2009 and the collective bargaining agreement between the University and BUFA, the provision for University contributions was amended for additional contributions. The University shall pay additional contributions equal to the normal actuarial cost of the benefit improvements made effective on the above dates but excluding the effect of the increase in the member contribution rate effective April 1, 2009.

Further, additional University contributions of 1.15% of salary effective November 10, 2008, increasing to 2.25% of salary effective April 1, 2009, are required for members who joined the Plan prior to January 1, 2008 with an Initial Amount, as defined in amendment 10/01, having a present value as at December 31, 2007 of \$5,107,000. Additional contributions under this provision shall cease when the outstanding balance on the Initial Amount is reduced to zero by any University contributions that are in excess of the University's portion of the normal actuarial cost of current service. The requirement under this provision had been fully satisfied previous to the date of this valuation.

#### ***Contributions Required to Satisfy Requirements of the Pension Benefits Act***

The University is required to contribute the amounts required to satisfy the Pension Benefits Act of Manitoba and Regulations ("Act and Regulations"). If the University contributions required to satisfy the Act and Regulations exceed those amounts above (Basic and Additional), the University is required to make additional contributions to satisfy those requirements.

## **NORMAL RETIREMENT**

The normal retirement date of all members is the first of the month following their 65th birthday.

## **EARLY RETIREMENT**

A member may retire on the first day of any month within the 10 year period prior to his normal retirement date. If the member is age 60 or over and his age plus years of service equals 85 or more, there is no reduction on early pension commencement, otherwise the reduction is 1/3% for each month by which his early retirement date precedes the first date that he would have satisfied the "rule of 85, minimum age 60", had employment continued, but not later than age 65.

## **LATE RETIREMENT**

A member who continues in employment after his normal retirement date continues to make contributions to the Plan and his pension does not commence until his actual retirement date or the end of the year in which the member attains age 71, if earlier.

## **PENSION**

At retirement, the member is entitled to an annual pension equal to 2% of his final average earnings multiplied by the member's years of credited service less 0.6% of his CPP average earnings multiplied by the member's years of service since January 1, 1990. Final average earnings are the average of the best 5 years earnings in the last 12 prior to retirement. CPP average earnings are the member's average earnings up to the YMPE in the 5 years prior to retirement. For members who retired prior to April 1, 2009, the maximum annual pension was \$1,722.22 per year of credited service. Effective April 1, 2009, the maximum was increased to \$1,975.00 per year of credited service for members who retired on or after April 1, 2009.

## **FORMS OF PENSION**

For members who retired prior to November 10, 2008, the normal form of pension at retirement was payable for life with a guarantee of 5 years' payments. Effective November 10, 2008, members retiring with a spouse at retirement receive a pension in the form of joint and survivor with 2/3 continuing to the surviving spouse. Other options are available on an actuarially equivalent basis.

## **PENSION INCREASES**

For increases provided prior to December 31, 2013, pensions in payment and deferred pensions are increased automatically on July 1 by the same percentage as the investment return on the fund in the previous year, based on actuarial values, exceeds 6%, subject to a maximum increase of the CPI in that year. If the increase in any year is limited by the CPI increase and there was a previous year, or years, when the increase was less than the CPI, the University, on the advice of the Plan trustees, may provide a higher increase so that some or the entire shortfall may be made up.

The Plan was amended for increases provided after December 31, 2013 to revise the method of calculating supplemental pension increases. The amendment changes the calculation of the excess fund return to be the excess over 6% of the previous four-year geometric average rather than the excess over 6% of the actuarial return of smoothed assets in the previous year.

## **DEATH BENEFITS PRIOR TO RETIREMENT**

The death benefit is the commuted value of the pension earned to the date of death.

## **BENEFITS ON TERMINATION OF EMPLOYMENT**

A member who terminates employment is entitled to a deferred pension payable from normal retirement date.

50% of the deferred pension in respect of service after January 1, 1985 must be paid for by University contributions.

Members not eligible to commence an immediate pension upon termination of employment may transfer the commuted value of their accrued pension to a locked-in retirement account.

## **GREAT-WEST LIFE PENSIONERS**

Those members who retired prior to May, 1989 had their pensions provided by an annuity purchased from Great-West Life. Each year additional amounts of annuities had been purchased to provide pension increases, but beginning in 1999 any additional pensions for these members are paid from the fund.



## Appendix B. ACTUARIAL ASSUMPTIONS AND METHODS

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### Going Concern Valuation

These assumptions are the same as those used at the previous valuation, except where noted.

#### Interest:

In order to determine the expected investment return on the investments of the Plan our model determined expected long term capital market returns, standard deviations and correlations for each major asset class noted in Appendix E (universe bonds, Canadian equities, global equities, etc.) by using historic returns, current yields and forecasts. We then stochastically generated projected asset class returns for 5,000 paths over 30 years to create expected returns for each asset class. The simulated going concern discount rate was the return at the median of each asset class weighted by the asset mix percentages of the benchmark fund in the Managed Account Agreement between Connor, Clark and Lunn and the Pension Trustees.

We have assumed that there will be no added-value returns from the active management strategy employed in excess of the associated additional investment management fees.

Based on the methodology described above, the going concern discount rate assumption was developed as follows:

	Expected Return
Simulated gross investment return before margin and expenses	6.30%
Provision for investment management and administration expenses	(0.50%)
Provision for adverse deviations	(0.25%)
Going concern discount rate	5.55%

#### Expenses:

The interest rate assumption includes an implicit provision for investment and administration expenses paid from the Plan based on recent experience in the Plan.

#### Inflation:

We have assumed increases in the Consumer Price Index for Canada ("CPI") equal to 2.0% per year. We have based our assumed inflation rate on our estimate of future inflation considering the Bank of Canada's inflation target of 1% to 3% per annum. Our chosen rate is consistent with the implied market rate based on long term Government of Canada nominal bonds and long term Government of Canada real return bonds.

#### Salary Increases:

Salaries are assumed to increase from 2017 levels as follows:

- i. General - 3.0% per year. This rate is based on an allowance for market implied inflation at December 31, 2017 of 2.0% per year plus real salary increases of 1.0% per year which is consistent with historical increases in the Canadian economy.
- ii. Promotional & Merit - Academic and non-union members – we have used a promotional and merit scale, extracts of which are shown below:

<b>Age</b>	<b>Average Annual Increase over next 5 years</b>	<b>Average Annual Increase to age 65</b>
30	3.1%	1.9%
35	2.9%	1.8%
40	2.7%	1.6%
45	2.6%	1.5%
50	2.4%	1.5%
55	2.4%	1.7%
60	2.3%	2.3%

Scheduled rate increases according to collective bargaining agreements are reflected in our valuation. A summary of the annual increases are as follows:

<b>Year</b>	<b>Academic and non-union members</b>	<b>Non-Academic union members</b>
2018	2.50%	3.00%
2019	0.00%	3.50%
2020	0.00%	1.00%
2021	0.75%	1.00%
2022	1.00%	1.75%
2023	*	2.00%

*\* increase rates as per our assumption above*

### **Mortality:**

The 2014 Public Sector Mortality Table without size adjustments (CPM2014Publ), projected with full generational improvements in mortality using CPM improvement Scale B (CPM-B), was used to estimate the incidence of death before and after retirement.

### **Termination:**

Considering the size of the Plan, there is not adequate termination experience data appropriate for developing a table of termination probabilities. We have continued to assume termination probabilities in accordance with three times the probabilities from the Ontario Light Table, with zero probability for ages greater than or equal to 55. Sample rates are as follows:

Age	Probability of Termination
30	16.8%
35	9.6%
40	6.6%
45	5.1%
50	3.6%
55	0%

We have assumed that 75% of members terminating prior to becoming eligible for retirement will elect to receive their pension as a lump sum commuted value. The commuted values are calculated using an assumed rate of 4.0% per year. The remaining terminating members are assumed to receive a deferred pension from the Plan.

The assumed future commuted value discount rate is based on:

- Assumed current bond yields with an expectation that yields will rise in future years, and
- The inflation assumption of 2.0% per year

#### Retirement:

The retirement age of members has a financial impact on the Plan. We have developed the following table based on 5 years of retirement experience in the Plan from 2011 to 2016. This table will be re-evaluated as more experience is revealed and updated as appropriate when future valuations are performed.

Age	Probability of Retirement
55 - 57	5.0%
58	7.5%
59 - 61	10.0%
62 - 63	15.0%
64	25.0%
65	35.0%
66 - 69	25.0%
70+	100.0%

Deferred plan members are assumed to retire at age 55.

#### Year's Maximum Pensionable Earnings:

We have assumed that the CPP Year's Maximum Pensionable Earnings (YMPE) will increase annually based on average general increases in wages in Canada. For this valuation we have

assumed that the YMPE will increase from its 2018 level of \$55,900 by 3.0% per year. This is consistent with the general salary increase assumption.

For the previous valuation it was assumed that the YMPE would increase from its 2017 level of \$55,300 by 3.0% per year.

**Future Pension Increases:**

Pensions in pay and deferred pensions are increased annually by an amount equal to the excess of the four-year average investment return of the fund over a base rate of 6.0%, limited by the increase in the Consumer Price Index for Canada. Despite assuming that the fund will earn 5.55% per year on average over the long term, based on the asset mix of the fund we expect that there will be years where the fund return will exceed 6.0% and increases in pensions will be granted. Pensions are to be increased in 2018 by 1.82% for retired and deferred members. We have assumed that pensions will subsequently increase by 0.75% per year thereafter.

**Future increases in respect of pensions paid by Great-West Life:**

Pension are to be increased in 2018 by 1.82% for retired and deferred members. We have assumed pensions will subsequently increase by 0.75% per year. We have included in our valuation a provision for the full amount of pension increases to be paid out of the Plan with respect to pensions paid by Great-West Life.

**Actuarial value of assets:**

For this valuation, we have continued to use an actuarial value of assets that smooths excess investment returns over a four year period relative to the assumed investment return. The assumed investment return is the rate applicable from the prior actuarial valuation for each year during the smoothing period. The applicable assumed investment returns are shown below:

<b>Year</b>	<b>Assumed Investment Return</b>
2014	5.75%
2015	5.65%
2016	5.55%
2017	5.55%

We further restrict the actuarial value of assets to be within 5% of the market value of assets, if required.

**Family composition:**

Because members who are married at the time of retirement receive a joint and survivor pension with 2/3rds of the pension continuing to the spouse and single members receive a lifetime pension guaranteed for five years, the marital status at retirement can have a financial impact on the Plan. Reliable data on family composition at retirement is unavailable for this Plan. We have assumed that 85% of male members and 70% of female members have a spouse at retirement and the male spouse is three years older than the female spouse which is typical for pension plans in general.

**GOING-CONCERN VALUATION METHOD**

We have used a projected unit credit actuarial cost method. This values the benefits for accrued service to the valuation date by projecting salaries to retirement, determining the pension at retirement and discounting the value back to the valuation date. We compare the value of the liabilities in respect of service after 1984 to the contributions plus interest in respect of the same period to determine if the 50% test is applicable. If it is, we make the appropriate adjustment to the liability. Ancillary benefits on death or termination of employment are valued in a similar manner.

The liability for sessional employees who had no pensionable earnings in 2017 is determined to be two times their accumulated contributions with interest as at December 31, 2017.

The University's current service cost under this method is the excess of the cost of benefits which will arise in the year following the valuation over the member's contributions in that year.

**Solvency and Wind-up Valuation**

The following summarizes the actuarial assumptions used for the Solvency and Wind-up Valuations:

Actuarial value of assets:	Solvency: Smoothed value based on four-year smoothing relative to an expected return of: <ul style="list-style-type: none"><li>• 2014: 5.75% per year</li><li>• 2015: 5.65% per year</li><li>• 2016: 5.55% per year</li><li>• 2017: 5.55% per year</li></ul>
	Wind-up: Market value
Interest:	3.01% per year for annuity purchase <sup>1</sup> 2.60% per year for 10 years and 3.40% per year thereafter for lump sum transfer.
Future increases in Pensionable Earnings:	None
Mortality:	CPM2014 (Combined) Mortality Table with mortality improvement projected generationally in accordance with Scale CPM-B.

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<sup>1</sup> In accordance with the CIA Educational Note, the spread above the unadjusted CANSIM series V39062 was determined to be 78.8 basis points based on a duration of 10.81 for the portion of the liability assumed to be settled through the purchase of annuities. Accordingly, the discount rate assumed for the purchase of non-indexed annuities is 3.01%.

Marital Status	85% of male members are married, 70% of female members are married, with male spouse 3 years older than female spouse.
Proportion electing annuity purchase	100% of retirees and 100% of active and deferred members age 55 & older. All others elect a lump sum transfer of the commuted value.
Allowance for wind-up expenses:	\$300,000 (approximately \$50,000 plus \$275 per member). Excludes costs related to surplus/deficit distribution issues on plan wind-up. Assumes all expenses will be paid from the Plan in the event of wind-up.
Pension Increase	We have not reflected the actual July 1, 2018 pension increase in our solvency and wind-up valuations and have made no allowance for any assumed future pension increases.

The liability for sessional employees who had no pensionable earnings in 2017 is determined to be two times their accumulated contributions with interest as at December 31, 2017.

## **Incremental Cost**

The incremental cost is the present value, at the valuation date, of the expected aggregate change in the hypothetical wind-up or solvency liability between the valuation date and the next valuation date. It also reflects expected benefit payments between the valuation date and the calculation date.

In our report we have determined the incremental cost under the solvency basis. The incremental cost was determined as the sum of (a) and (b) minus (c)

- (a) the projected solvency liability at the next valuation date for those members at the current valuation date, allowing for expected decrements and change in membership status, service accrual and increase in earnings between the current valuation date and the next valuation date. An adjustment was made for new entrants between the two valuation dates. The demographics and earnings of the new entrants are consistent with the new entrants hired over the past year. An adjustment was also made for the cost of living increase to be granted to retired and deferred members prior to the end of the year. The resulting projected solvency liability was then discounted with interest to the current valuation date;
- (b) the present value of the benefit payments expected to be paid between current valuation date and the next valuation date, discounted with interest to the current valuation date;
- (c) the solvency liability as at the current valuation date.

For purposes of calculating the solvency incremental cost, the expected decrements, as well as the expected benefit payments between the current valuation date and the next, were determined using the going concern demographic assumptions. The projected solvency liability at the next valuation date was determined using the same method and assumptions as disclosed in this

Appendix. In particular, we have assumed that the discount rates will remain the same throughout the projection period and the Standards of Practice for determining commuted value rates in effect at the valuation date will remain unchanged, as will the current educational guidance on the estimation of annuity purchase costs.

## Appendix C. MEMBERSHIP DATA

This section provides a summary of membership data used in the valuation. Eckler provides membership record keeping and administration services for the Plan, updated based on an annual report provided by the University. The data was compiled from our records as at December 31, 2017. We have reconciled the data with that used in the previous valuation and are satisfied that the data are sufficient and reliable for the purposes of the valuation.

The membership data summarize below does not reflect the pension increase effective July 1, 2018.

<b>Active Members<sup>2</sup></b>	<b>12.31.2017</b>	<b>12.31.2016</b>
Number of Members	455	456
Average Pensionable Earnings <sup>3</sup>	\$77,406	\$76,606
Average Credited Service	10.3	10.5
Average Age	49.0	49.1
Total Required Contributions with Interest	\$22,444,288	\$22,418,836
Total Additional Voluntary Contributions with Interest	\$167,514	\$150,870
<b>Deferred Pensioners</b>	<b>12.31.2017</b>	<b>12.31.2016</b>
Number of Members	78	73
Average Age	53.0	52.9
Average Annual Deferred Pension Payable at 65	\$5,833	\$6,041

<sup>2</sup> Active Members includes sessional employees with earnings in the calendar year prior to the valuation date.

<sup>3</sup> Earnings shown represent the actual earnings in the year prior to the valuation date. Earnings for new entrants have been annualized.



<b>Pensioners and Survivors</b>	<b>12.31.2017</b>	<b>12.31.2016</b>
Number of Lifetime Pensions	328	310
Average Age (Lifetime Pensions)	74.8	74.7
Average Annual Lifetime Pension <sup>4</sup>	\$25,792	\$24,963
Number of Certain Only Pensions	1	1
Average Annual Certain Only Pension	\$11,189	\$11,024
Number of Great-West Life Pensions	11	13
Average Age (Great-West Life Pensions)	92.7	92.9
Average Annual Great-West Life Pension	\$9,379	\$8,319
<b>Sessional Employees<sup>5</sup></b>	<b>12.31.2017</b>	<b>12.31.2016</b>
Number of Members	43	44
Total Required Contributions with Interest	\$107,795	\$112,385

<sup>4</sup> Includes one member who returned to work and has suspended pension payments

<sup>5</sup> Sessional Members includes sessional employees that did not have any pensionable earnings in the calendar year prior to the valuation date.

## Distribution of Active Membership

The following tables summarize the distribution of active membership by age and credited service. We have included the count of members in each group and shown their average pensionable earnings for 2017.

### Academic and Non-Union Members

Age Group	Credited Service								Total
	0 - 4	5 - 9	10 - 14	15 - 19	20 - 24	25 - 29	30 - 34	35+	
25 - 29	7								7
	66,744								66,744
30 - 34	20	2							22
	73,946	*							71,836
35 - 39	28	3	3						34
	64,791	82,984	88,207						68,462
40 - 44	33	7	4	1					45
	73,184	81,796	89,721	*					76,300
45 - 49	17	5	12	9	1	1			45
	67,467	101,765	103,503	105,327	*	*			90,511
50 - 54	14	12	11	6	4	1			48
	59,901	96,584	112,768	125,994	120,278	*			95,351
55 - 59	15	3	10	11	6	3			48
	52,730	100,250	101,698	120,751	119,837	156,877			96,387
60 - 64	10	7	11	13	4	3	2	3	53
	73,296	104,970	99,423	110,354	140,742	148,372	*	133,399	105,694
65 - 69	2	2	2	1	2	1	2	2	14
	*	*	*	*	*	*	*	*	108,524
70 - 74	1							1	2
	*							*	*
<b>Total</b>	<b>147</b>	<b>41</b>	<b>53</b>	<b>41</b>	<b>17</b>	<b>9</b>	<b>4</b>	<b>6</b>	<b>318</b>
	<b>66,276</b>	<b>95,222</b>	<b>101,869</b>	<b>114,222</b>	<b>126,880</b>	<b>139,790</b>	<b>122,409</b>	<b>128,449</b>	<b>89,321</b>

\*Earnings in cells with fewer than three members have been suppressed.

## Non-Academic Union Members

Age Group	Credited Service								Total
	0 - 4	5 - 9	10 - 14	15 - 19	20 - 24	25 - 29	30 - 34	35+	
25 - 29	4	1							5
	47,196	*							49,210
30 - 34	15	5	1						21
	44,373	*	*						47,761
35 - 39	9	7	1	2					19
	52,517	45,877	*	*					51,402
40 - 44	5	5	4	1					15
	42,028	50,690	54,568	*					48,706
45 - 49	3	2	3	4	1	1			14
	51,668	*	56,800	51,005	*	*			55,021
50 - 54	5	3	2		4	1			15
	44,190	47,375	*		49,112	*			47,775
55 - 59	1	4	2	6	3	3	3	1	23
	*	42,878	58,849	45,722	50,001	57,512	57,902	*	50,782
60 - 64		1	2	1	3	5	6	1	19
		*	*	*	54,253	53,566	54,178	*	51,084
65 - 69	1	1			2			1	5
	*	*			*			*	41,006
70 - 74	1								1
	*								*
<b>Total</b>	<b>44</b>	<b>29</b>	<b>15</b>	<b>14</b>	<b>13</b>	<b>10</b>	<b>9</b>	<b>3</b>	<b>137</b>
	<b>46,521</b>	<b>49,165</b>	<b>51,548</b>	<b>50,709</b>	<b>49,958</b>	<b>55,180</b>	<b>55,419</b>	<b>53,165</b>	<b>49,747</b>

\*Earnings in cells with fewer than three members have been suppressed.

The following table summarizes the distribution of inactive members by age.

<b>Pensioner and Survivor Lifetime Pensions</b>			<b>Deferred Pensioners</b>		
<b>Age</b>	<b>Count</b>	<b>Average Annual Lifetime Pension</b>	<b>Age</b>	<b>Count</b>	<b>Average Annual Deferred Pension Payable at 65</b>
55 - 59	4	\$17,245	30 - 34	4	\$2,990
60 - 64	22	\$19,087	35 - 39	4	\$3,769
65 - 69	72	\$25,933	40 - 44	9	\$4,192
70 - 74	74	\$34,036	45 - 49	9	\$6,552
75 - 79	67	\$25,089	50 - 54	11	\$6,284
80 - 84	46	\$26,129	55 - 59	19	\$6,473
85 - 89	22	\$19,798	60 - 64	16	\$5,388
90 - 94	18	\$13,940	65 - 69	5	\$9,644
95+	3	\$5,230	70+	1	\$4,730
<b>Total</b>	<b>328</b>	<b>\$25,748</b>	<b>Total</b>	<b>78</b>	<b>\$5,833</b>

The following table summarizes the changes in membership since the previous valuation.

## Reconciliation of Membership

	Active <sup>6</sup>		Pensioner <sup>7</sup>	Deferred	Sessional <sup>8</sup>	Total
	Academic and non-union members	Non-Academic union members				
At December 31, 2016	314	142	311	73	44	884
New entrants	34	6				40
Sessional to active	4				(4)	-
Active to sessional	(6)				6	-
Terminations						
- Deferred	(7)	(2)		9		-
- Paid out	(6)	(4)			(3)	(13)
Retirements						
- Pension	(14)	(5)	23	(4)		-
Death	(1)		(7)			(8)
Survivors			2			2
At December 31, 2017	318	137	329	78	43	905

<sup>6</sup> Includes sessional employees with earnings in the year prior to the valuation date.

<sup>7</sup> Includes one member who has returned to work and has suspended pension payments

<sup>8</sup> Sessional employees with no earnings in the year prior to valuation date.

**Appendix D. PLAN ASSETS**

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Assets of the Plan are held in trust with CIBC Mellon. The funds are invested in a number of pooled funds operated by Connor, Clark, & Lunn. We have relied on the draft financial statements for the fund prepared by Brandon University for the December 31, 2017 year-end, as well as information provided by CIBC Mellon to determine the assets of the Plan.

**Asset Mix Policy**

	<b>Minimum</b>	<b>Maximum</b>	<b>Benchmark</b>
Canadian Equities	25%	55%	35%
U.S. Equities	0%	30%	12.5%
International Equities	0%	30%	12.5%
Bonds	30%	70%	35%
Real Estate	0%	5%	0%
Cash and Equivalents	0%	40%	5%
Total			100.0%

Total exposure to equities is to be no less than 35% of the pension fund and no more than 70% of the pension fund.

## FINANCIAL STATEMENTS

A summary of the change in assets since January 1, 2015, provided by the University, is summarized below:

	2015	2016	2017
Balance at January 1	155,728,123	159,207,717	169,952,516
Member Contributions	2,225,165	2,313,213	2,322,506
University Contributions	4,223,538	4,292,569	3,701,727
Transfers	9,152	34,244	30,681
Investment Income	4,335,585	4,285,567	5,421,198
Realized Gains + Losses	12,263,985	12,000,480	11,148,570
Change in Market Values	(9,858,227)	(3,004,792)	2,756,720
Other income	0	0	229
Pensions Paid	(7,066,574)	(7,518,346)	(8,039,812)
Termination Payments	(900,148)	(916,346)	(238,395)
Death Payments	(1,080,545)	0	(880,835)
Expenses	(672,337)	(741,790)	(741,296)
Balance at December 31	159,207,717	169,952,516	185,433,809

The market value of assets as at December 31, 2017 shown above is equal to the invested assets of \$184,948,846 plus contributions receivable equal to \$528,881 minus payables equal to \$43,918.

## ACTUARIAL VALUE OF ASSETS

To place a value on the assets for actuarial valuation purposes, we have used an approach which smooths out the volatility of the market valuation by amortizing excess investment earnings net of expenses over the assumed investment earnings for the same period based on the actuarial valuation in effect at the time. Specifically, net investment earnings in excess of the following assumed rates are amortized over a four-year period. We further restrict the actuarial value of assets to be within 5% of the market value, if required.

Year	Assumed Investment Return		Actual Net Investment Return	Excess Net Investment Return
2014	5.65%	8,276,531	12,279,217	4,002,686
2015	5.55%	8,725,488	6,069,006	(2,656,482)
2016	5.55%	8,786,226	12,539,465	3,753,239
2017	5.55%	9,346,225	18,585,192	9,238,967

In practical terms, the actuarial asset value includes 100% of the excess investment earnings from 2014, 75% from 2015, 50% from 2016 and 25% from 2017.

Thus the actuarial asset value is derived as follows:

Market value at Dec. 31, 2017				185,433,809
-75% of 2017 excess investment earnings	0.75 x	9,238,967	=	(6,929,225)
-50% of 2016 excess investment earnings	0.50 x	3,753,239	=	(1,876,619)
-25% of 2015 excess investment earnings	0.25 x	(2,656,482)	=	664,121
-0% of 2014 excess investment earnings	0.00 x	4,002,686	=	0
<b>Actuarial value at Dec. 31, 2017, before limit</b>				<b>177,292,086</b>
<b>Actuarial value as a percent of market value</b>				<b>95.6%</b>

As shown above, the actuarial value is more than 95% of the market value and therefore the 95% of market value restriction on the actuarial value does not apply.

## INVESTMENT RETURN

Assuming that all cash flows occurred in the middle of the year, the pension fund earned a rate net of return of expenses of 11.04% based on the market value of assets and 7.79% based on the actuarial value of assets in 2017.



## Appendix E. CERTIFICATE OF TRUSTEES

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With regards to the December 31, 2017 actuarial report for the Brandon University Retirement Plan, we hereby certify that, to the best of our knowledge and belief:

- A copy of the official Plan document and all amendments made to December 31, 2017, were provided to the actuary;
- The membership data provided to the actuary includes a complete and accurate description of every person who is entitled to benefits under the terms of the Plan for service up to December 31, 2017; and
- All events subsequent to December 31, 2017 that may have an impact on the valuation have been communicated to the actuary.
- The valuation reflects the terms of the engagement with the actuary, in particular the use of a 5.55% valuation interest rate.

  
Signature

  
Signature

Chain of Pension Trustees  
Title

Pension Trustee  
Title

Sept 12/18  
Date

Sept 12, 2018  
Date